Archio

Community-Led Housing Accelerator GLA Small Sites Small Builders (SSSB) Case Study

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Case Study

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Glossary:

GLA = Greater London Authority

DHLUC = Department for Housing, Levelling Up and Communities

SSSB = Small Sites Small Builders

LPA = Local Planning Authority

CLH = Community-Led Housing

LBBD = London Borough of Barking and Dagenham

CLH-Accelerator = project undertaken by Archio, Be First and CLH London in LBBD







Project Team:

Kyle Buchanan - Archio Mellis Haward - Archio Emma Bennett - Archio Selasi Setufe - Be First Rowan Mackay - CLH London

Introduction

This is a collaborative project between Archio Architects, Be First (LBBD's regeneration company) and Community Led Housing London (CLH London), with funding from the GLA Small Sites Small Builders fund.

This document:

This document summarises the work undertaken during the GLA SSSB funded CLH-Accelerator project. The document is structured as follows:

- · Project objectives
- · Project process
- What we learnt: workshop descriptions and key findings
- What we learnt: translating findings into disposal criteria
- · Appendix: workshop records

A commentary of lessons learnt are highlighted in green sections throughout.

Project Objectives

The project brief:

To develop a 'Community-Led Housing Accelerator', with the aim of speeding up the process of facilitating community-led housing in London Borough of Barking + Dagenham (LBBD).

LBBD / Be First are intending to release 4 sites for community-led housing in autumn / winter of 2024. This accelerator will help Be First define the site release documents and increase the number of groups who can bid for these.

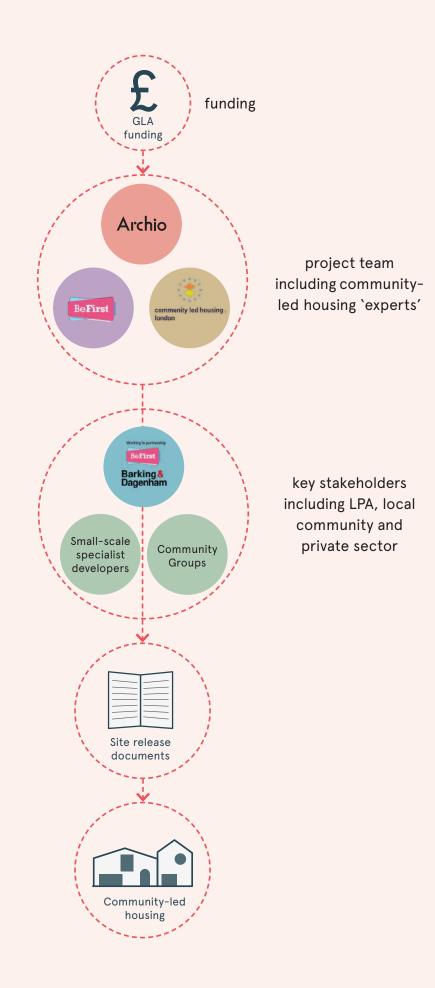
The project aims to do this through the following objectives:

- Ensure that community-led housing meets LBBD's social, economic and political objectives
- · Increasing awareness of community-led housing amongst LBBD residents
- \cdot $\;$ Accelerate the time taken for groups to be in a position to bid for sites
- Use the support and insight of a focus group of private sector specialists who are experienced in delivering small-scale development
- Support LBBD in aligning with the Mayor's position in the London Housing Strategy to 'support small builders, housing associations and community-led organisations to access publicly-owned small sites'









Lessons Learnt:

Ideally start the process as early as possible so it can be useful in legitimising and mandating an idea. The project will provide reassurance to Council stakeholders by building a research evidence base they can refer to.

More than one round of workshops would have been beneficial to develop a 'you told us X so we did Y' narrative. You may want to factor this into the initial project plan.

Maintain regular project team meetings to keep the project moving at pace.

Depending on your research / workshop formats, include an allowance for venue hire and potential printing costs. Set up a realistic cost plan before starting work.

Project Process

The process:

The project was structured in six phases described below. Project Team meetings were held bi-weekly throughout.

Phase 1: Information Gathering

- · Initial community outreach and research to define the need for CLH in LBBD
- Hold an initial workshop with LBBD and Be First stakeholders to establish the corporate objectives for providing CLH in the borough

Phase 2: Define Draft Objectives

 Synthesise information gathered during Phase 1 into draft objectives for the site release process

Phase 3: Private Sector Workshop / 'Soft-Market Testing'

 Review the site objectives with the private sector (e.g. small-scale specialist developers) to understand how best to develop CLH on small sites and the process for site release

Phase 4: Site Introductions

- Hold a public community workshop to review the housing need identified during Phase 1 and build awareness of CLH in the borough
- Present LBBD's objectives to local residents and run an ideation exercise to help groups and individuals define their need in relation to these

Phase 5: Finalise Objectives

 Synthesise information gathered during Phases 1 - 4 into finalised objectives for the site release process and review with LBBD / Be First stakeholders

Phase 6: Disposal Documents Preparation

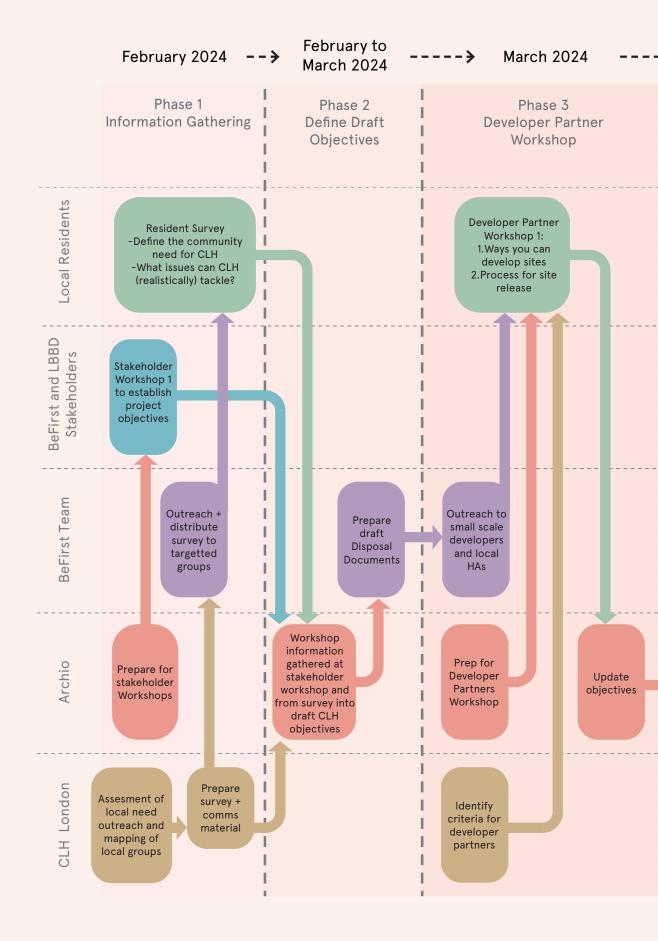
Support Be First in the preparation of Site Disposal Documents for launch to the SSSB portal. Collate and prepare the final CLH-Accelerator output.

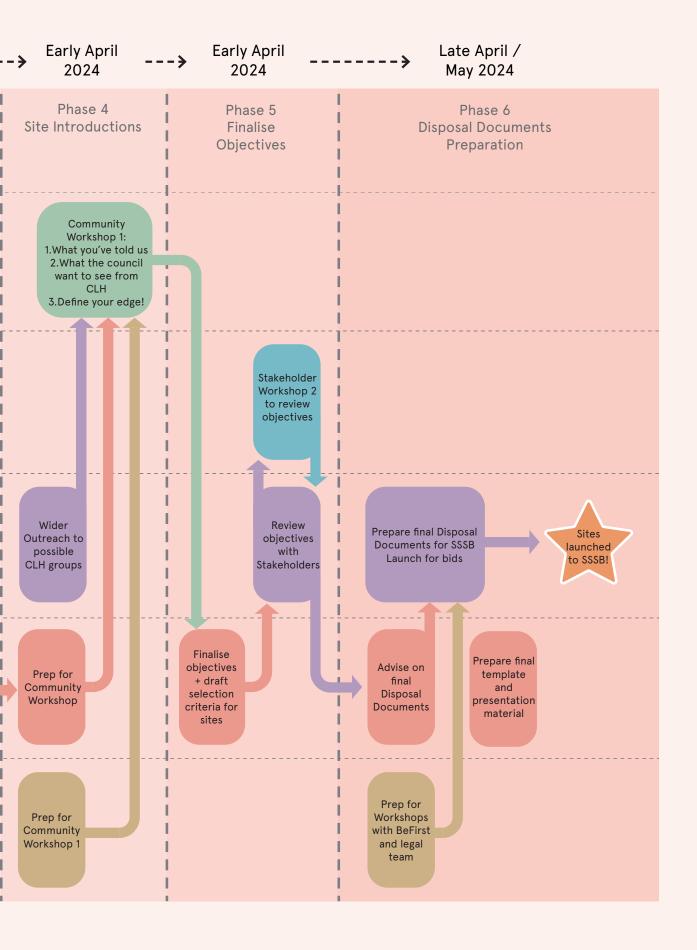






Diagram: project process diagram for the CLH-Accelerator (Archio)





What We Learnt

Lessons Learnt:

Agree a format / method for gathering, storing and sharing data before embarking on any research or workshops. Collect this data in a format that can be easily picked up and understood e.g. if there is a change in personnel that means someone comes to the project afresh.

The next section of this document describes activities undertaken during Phase 1-4 and summarises the feedback we gathered. It then explains how we took this feedback and synthesised it into a narrower objectives for the site release process through a Site Release Process Mapping Workshop. Finally it summarises the key feedback gathered when we reviewed this criteria with LBBD and Be First Stakeholders.

More detailed workshop records are included within the appendix of this document. They have a coloured margin that corresponds to the relevant coloured header of the following pages.







Initial Community Outreach and Research

January 2024

Lessons Learnt:

Carry out thorough research on borough specific housing need / housing market context before embarking on the body of the project.

Conversations with local residents may need to happen at a slower pace - factor this possibility in to the project timeline.

Description

An assessment of local need and group mapping took place to start identifying resident and community groups in the borough. This included:

Initial Stakeholder Mapping

Mapping relevant groups and organisations with a connection to each site into a spatial map and database.

- · Desktop research to identify potential groups
- · Follow-up 1-to-1 calls and discussions
- · In person visits to the four small sites

Assessing Need

Gathering information on local housing need and identifying groups / organisations with potential to participate in a future community-led housing project.

- 1-to-1 conversations
- · Group discussions
- · Online surveys







LBBD and Be First Stakeholder Workshop 1

21.02.2024

Lessons Learnt:

Important to do community-led housing 'myth-busting' early on to give all participants the opportunity to learn, whether they had preexisting knowledge or not.

Plan for constrained Council time and resource. Set up meetings with ample notice and a one-liner that summarises what you will be looking for from participants.

Description

The workshop was held online, based on MS Teams and using the interactive website Miro. The session was based around an introductory presentation structured as follows:

- · Context: Be First and the Innovative Sites Programme
- What is the Community-Led Housing Accelerator?
- · What is community-led housing?
- · Today's workshop objectives

Following the presentation there was a collective idea storming session to gather participant <u>priorities</u> and <u>concerns</u> around three themes:

- · Housing need
- · Wider benefits
- Affordability and delivery

Selasi Setufe invited the participants based on their area of expertise and contribution to identifying corporate objectives. They were based in the following departments:

London Borough of Barking and Dagenham (LBBD)

- · Strategic Head of Place and Development
- · Strategic Director of My Place
- · Head of Finance Housing
- · Head of Participation and Engagement

Be First

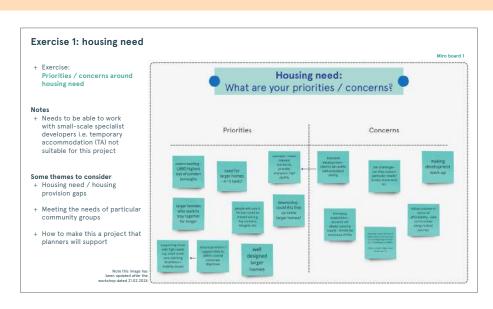
- · Head of Development Management (Statutory Planning)
- Planning Associate (Planning Consultancy)
- Assistant Delivery Director
- Quality Assurance Manager (Viability)
- Associate Architect and Certified Passivhaus Designer
- Senior Architect and Innovative Sites Programme Manager

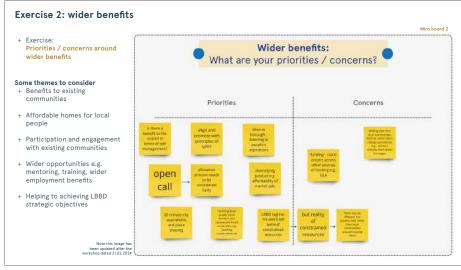
We gathered data using post-it notes on Miro to record the conversations. We informed participants that there would be a second opportunity to meet in April.

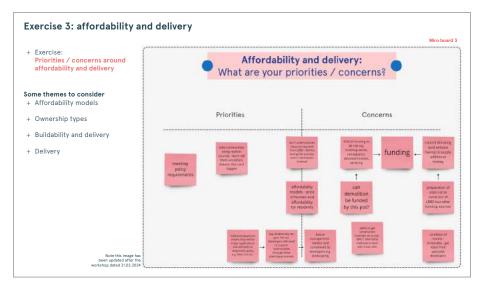












Right: extracts of the Miro board exercises from the LBBD and Be First Stakeholder Workshop 1, February 2024







Private Sector Workshop

13.03.2024

Lessons Learnt:

Re-frame developer partner input as 'private sector soft-market testing' to better reflect their input as an opportunity to gain insight from delivery experts.

Critique how you may 'find' your participants - could it be a broader open call? Early outreach / networking could help establish new contact links.

Description

The workshop was held online, based on MS Teams and using the interactive website Miro. The session was based around an introductory presentation structured as follows:

- · What is the Community-Led Housing Accelerator?
- Context: Be First and the Innovative Sites Programme
- · Housing in LBBD and the small sites
- · Project engagement so far
- · Today's workshop objectives

Following the presentation there was a collective idea storming session to gather participant <u>insight and opinions</u> around two themes:

- Bidding for sites
- Delivery

The participants were formed of a focus group of private-sector specialists. Given LBBD's constrained resources and an acceptance that funding for CLH is not as prevalent as it once was, this accelerator programme strategically chose to focus on the private sector for support and insight.

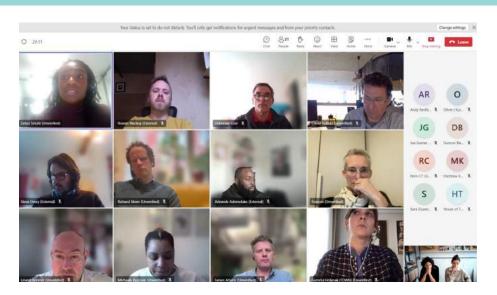
The group was mainly made up of organisations already known by the project team, including small-scale developers, contractors and development managers experienced in delivering community-led housing. The project team tried to make contact with some additional organisations such as locally-based housing associations, but didn't receive a response.

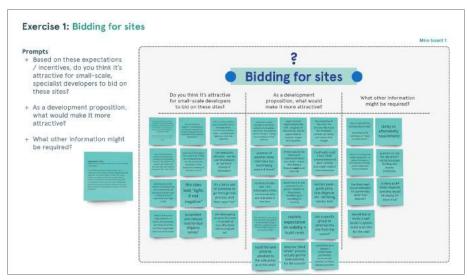
We gathered data using post-it notes on Miro to record the conversations and asked participants to let us know if they want to be informed when the sites are launched to SSSB portal.

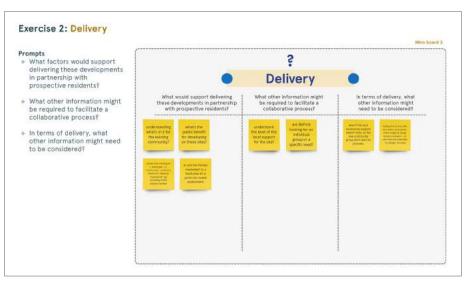












Right: images from the Private Sector Workshop March 2024







Public Community Workshop

19.03.2024

Lessons Learnt:

Put lots of work into marketing the community event to ensure as open call as possible. Provide lots of notice and then ramp up publicity nearer to the event. Use preexisting local contacts to spread work amongst local residents.



The workshop was held in person at Three Sixty Work Rooms, Barking with 11 community members attending. It had been advertised via a number of platforms with the aim for as open a call as possible. Methods included: sharing on Be First, CLH London and Archio social media platforms, listing on BD Collective, sharing to all initial community outreach contacts and handing out flyers in Barking library.

Participants varied from members of established community groups such as BD Citizens, to individuals interested in finding out more about community-led housing.

The session was based around a combination of presentation and exercises. The presentation content was as follows:

- · Today's workshop objectives
- · What is community-led housing?
- · What is the Community-Led Housing Accelerator?
- · Context: Be First and the Innovative Sites Programme
- The small sites
- Feedback so far from LBBD / Be First / Private Sector

There were two activities to gather participant feedback and opinions:



Mapping activity

Informal discussions with participants on housing need

 Gathered data using information cards that were pinned to a map of the borough

Your priorities for community-led housing in LBBD

Idea storming with smaller groups to explore how needs identified could be translated into criteria and specifications of the sites. Focused around three questions:

- · What needs might people have to support their collaboration with developers?
- What areas should prospective residents have control over the design and planning of their homes?
- What areas should prospective residents have control over the long-term management of the homes?

We gathered data using post-it notes and writing down responses from participants.

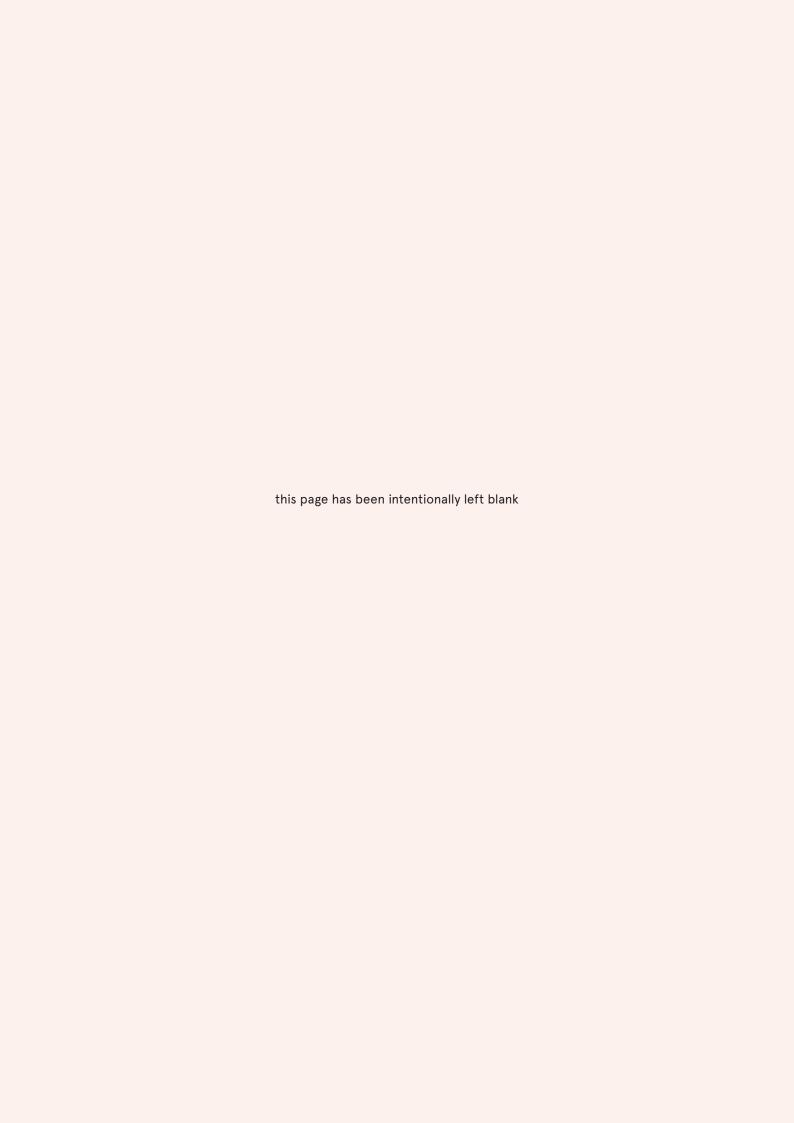


Above: photographs from the Public Community Workshop, March 2024









Phase 1-4: Key Findings

Initial Community Outreach and Research January 2024



- Use community workshop as a way of collectively agreeing priorities for sites and site release process
- Questions from some groups around fairnesss sense that the outcome of this
 process should be about identifying a need rather than aligning with a specific
 group or organisation



- May not be feasible to identify with particular groups, but better for them to help understand local need and inform brief
- For some groups it feels like a risk to invest time into something that isn't fully formed and without a clear delivery offer
- · Conversations with communities should happen at a slower place

LBBD and Be First Stakeholder Workshop 1

21 February 2024



- Reflect diversity of the borough. LBBD tagline = 'no-one's left behind'
- · Open call fair allocation
- · Take communities on a realistic journey
- · Affordability for residents
- Affordability for LBBD
- Meet policy requirements
- Housing need larger families who want to stay together for longer. People who
 are in Temporary Accommodation (TA) that could move out e.g. key workers.
 Younger people who can't afford to move out.



- Can site challenges support particular access needs e.g. access constraints?
- Accessing funding
- · Constrained LBBD resources
- · Different, but equally valid views on housing need from different communities
- · Impact of housing market condition: cost of materials, land values
- · Realistic future management e.g. landscaping







Private Sector Workshop

13 March 2024



- Lots of experienced people came to the workshop people are interested to be involved
- · Benefits to existing communities as well as prospective new residents
- Interested to engage in a collaborative way could there be a deeper / collaborative 'partnership' route with LBBD to find a shared outcome? Less risk for developers, but still opportunity to be involved in interesting process



- Viability and risk: these are very challenging sites with low borough land values
- Sites not attractive to bid for as it stands need detailed due diligence and viability testing to reduce risk
- What would happen if existing communities didn't support the idea, making new community groups reluctant to proceed?
- · Require clarity on expectation for participatory approach?

Public Community Workshop

19 March 2024



- Putting communities at the centre of design and decision making: genuine codesign
- · Collective control: genuine ownership, management and maintenance of homes
- · Security: affordable and safe housing with appropriate facilities
- · Involve residents in procurement
- Discount market sale could help people get on the ladder
- · Transparent governance between developer and community

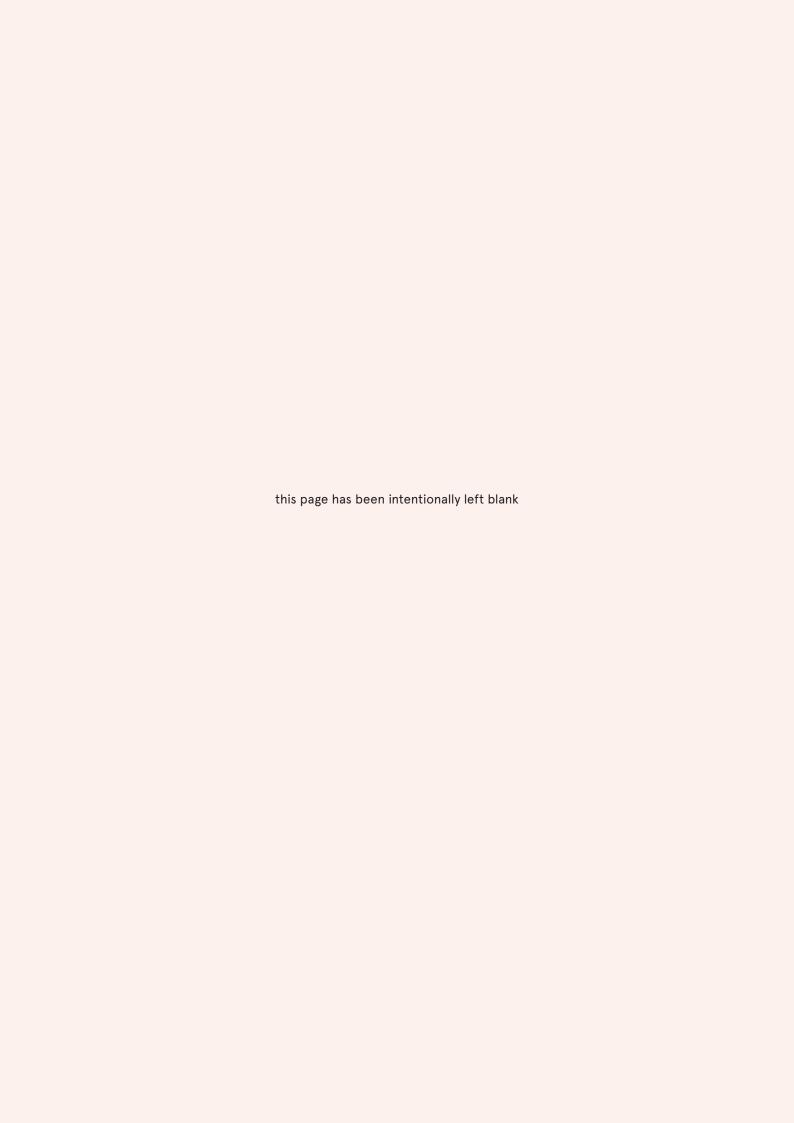


- Security of tenure negligent freeholders / excessive service charges
- Building safety
- How can the process ensure that the community voice carries legitimate weight?
- How are decisions made? Clarity over the community's role at each stage of the process









Site Release Process Mapping Workshop

10.04.2024

Lessons Learnt:

Allow sufficient time to turn feedback into an output and consider using a decision-making co-design tool to focus discussion.

Description

Phase 5 required us to synthesise the gathered feedback into realistic and deliverable objectives for the site release process. We discussed key findings, reflections and emerging themes during bi-weekly Project Team meetings before holding a Project Team workshop to flesh out our findings into site disposal objectives.

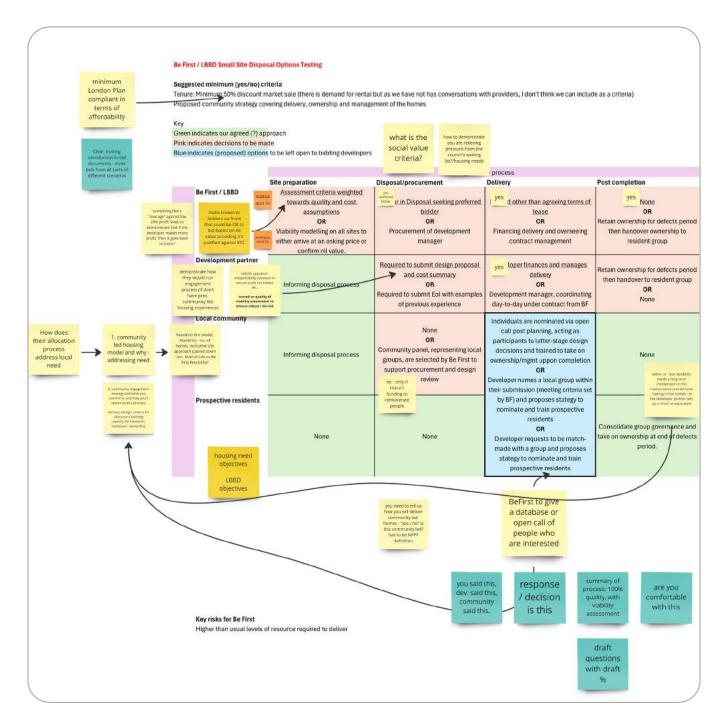
The workshop was held in person and attended by Archio, Be First and CLH London. The discussion was primarily based around a 'site disposal process matrix' which posed options for how received feedback could be embedded within the disposal criteria for Be First's CLH small sites.

For each square of the matrix, we discussed the different options available and suggested what would be the appropriate route based on the feedback we had received. We recorded our conversation and suggestions on Miro for Be First to review and incorporate into draft disposal criteria.









Above: process mapping with the 'site disposal process matrix' for the CLH-Accelerator, April 2024







Key Findings

Key findings were as follows:

100% quality bid criteria

A strong message from the private sector workshop had been that they anticipated the sites to be of 'nil value', given the combination of low land values in LBBD, physically constrained sites and high construction costs. We discussed how including a separate cost criteria could skew the bid to award to highest financial offer alone, rather than the robustness of the community-led proposal / social value benefits.

Our discussion led to the proposal of a 100% quality assessment, with a financial appraisal to be included as part of the quality criteria. The financial appraisal would ask bidders to demonstrate how they arrive either at an asking price or confirm nil value. Bidders would then be scored on the quality of the viability assessment to ensure a robust / de-risked process.

Community-led strategy

A key finding from our community research and workshop was that there are a very limited number of CLH groups in the Borough ready to bid for the four sites. Therefore, rather than dictate a particular community-led housing model that all bidders must work to, the discussion led to proposing a more flexible approach of asking bidders to address the community-led housing strategy as follows:

- 1. Describe the community-led housing model you're proposing and why how does it address local need / respond to LBBD's social value criteria / respond to statutory planning framework?
- Describe the community engagement strategy you are proposing. What will you
 commit to and how will you report on this process?
 Set the strategy out to following stages: delivery (design and criteria for
 allocation), building capacity for handover, handover / ownership

Private sector-led delivery process

Phase 1-4 workshops had identified that there is little to no resource capacity for LBBD to have long-term involvement i.e. through a partner or development manager structure. Instead, LBBD are the vendor seeking a preferred bidder from the private sector. There is also a reality that funding for CLH is not as prevalent as it once was, so there must be a focus on the private sector to support.

LBBD / Be First to therefore make clear, inviting introduction to the bid documents to maximise potential capacity and invite bids from different private sector scenarios e.g. small-scale specialist developers, housing associations or contractors.







LBBD and Be First Stakeholder Workshop 2

30.04.2024

Description

The workshop was held online, based on MS Teams and using the interactive website Miro. The session was based around an introductory presentation structured as follows:

- · Reminder of where we are in the process
- What we've heard: summary of feedback to date
- · Draft disposal criteria

Following the presentation there was a collective idea storming session to gather participant's considerations around the five elements of the draft disposal criteria: relevant experience, overview of a proposed scheme, community led strategy, project management and financial appraisal.

The participants were based within the following departments:

London Borough of Barking and Dagenham (LBBD)

- Strategic Head of Place and Development
- · Head of Finance Housing

Be First

- · Assistant Delivery Director
- · Senior Principal Planning Officer
- Senior Architect and Innovative Sites Programme Manager

We gathered data using post-it notes on Miro to record the conversations.







Key Findings

Key findings were as follows:

Overview of your proposed scheme / community-led strategy

- Don't necessitate communities involvement at this stage in the bid process
 protect their time early on and leave open for community groups to come together
- Manage expectations of community clearly set out agency for community within the bid proposals
- · Social value has to be scored make it really clear in the wording
- Bidders to demonstrate how proposal addresses community need in terms of affordability and allocation

Project management

- Expectation for pre-app
- · Include planning note only policy compliance will be accepted within the bid
- Consider cost of de-risking site and who pays.
 If it was the HRA then they'd need to be reimbursed for additional cost.
- · Narrow build / construction type expectation

Financial appraisal

- Explanation that given low land values in LBBD, 100% quality assessment is considered here to avoid skew of a financial offer that sees award to highest financial offer alone rather than robustness of community-led housing proposal / social value benefits
- 100% quality assessment unusual and could make LBBD nervous regarding 'best consideration' for site disposal. Could bid criteria be reformatted to suggest 85:15 split quality:financial appraisal?
- Include data in cabinet report paper as evidence base to justify potential 100% quality assessment.
- Data to be realistic: site value plus delivery. Use realistic construction cost figures. 'Looking at the market now, this is what we think the residual land value is...'
- Include an overage clause within the heads of terms that caps any profit with returns to LBBD

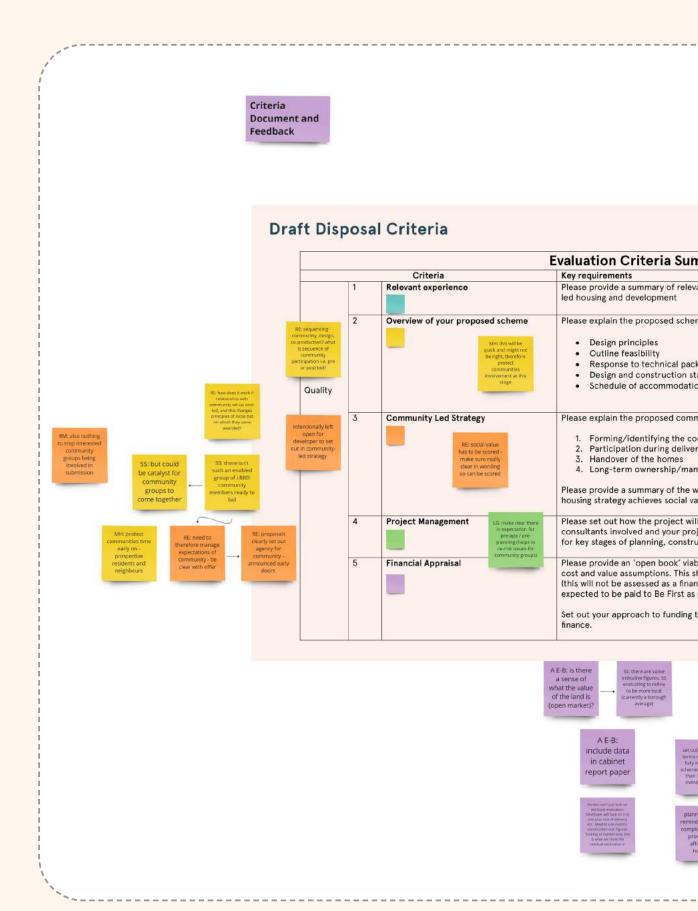


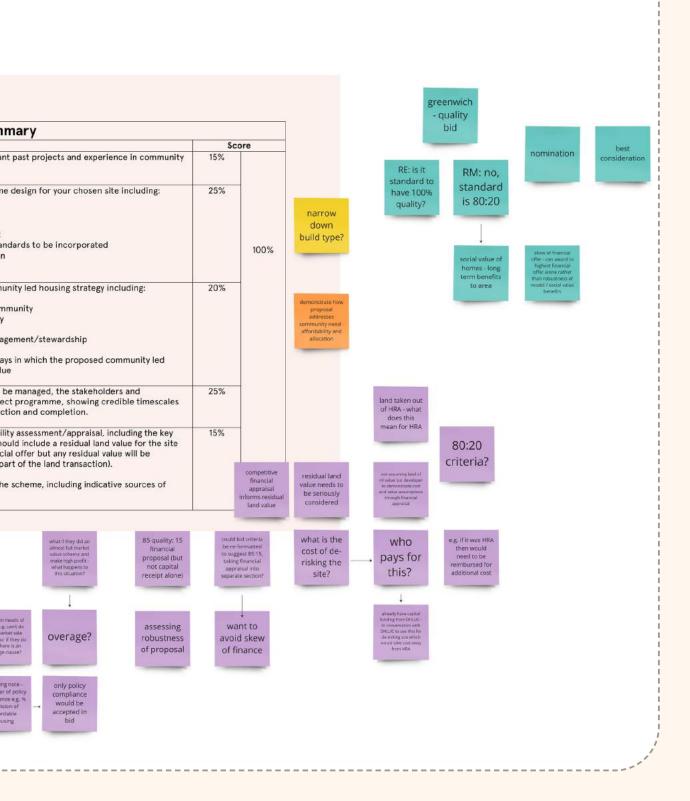




View as two-page spread

Diagram: collective idea storming the draft disposal criteria, April 2024





Next Steps

Following review of the draft disposal criteria with LBBD and Be First stakeholders in April 2024, the next steps for Be First in terms of releasing the sites for community-led housing via the SSB portal are as follows:

- Agree disposal criteria and bid assessment criteria, including heads of terms. To be achieved through continued LBBD / Be First internal review and consultation.
- Prepare Gateway 2 report and take through LBBD / Be First internal governance processes
- · Prepare Cabinet Report for approval
- Once approved, prepare information for upload to the SSSB portal, including: land particulars, technical information packs, planning information, report on title, legal information and bid assessment criteria
- · Target October 2024 to have first three sites uploaded to the portal

In parallel to the above, Be First are also progressing site preparations such as demolition of garages. These demolition works are subject to DHLUC approval for Be First to use DHLUC capital funding for this purpose. At the time of writing, DHLUC's approval decision has been delayed due to the pre-election period ahead of the UK's General Election called for 4th July.

Draft Disposal Criteria

			Evaluation Criteria Summary			
Crit e ria		Criteria	Key requirements		Score	
	1	Relevant experience	Please provide a summary of relevant past projects and experience in community led nousing and development	15%		
Quality	2	Overview of your proposed scheme	Please explain the proposed scheme design for your chosen site including: Design principles Outline feasibility Response to technical pack Design and construction standards to be incorporated Schedule of accommodation	25%	100%	
	3	Community Led Strategy	Please explain the proposed community led nausing strategy including: 1. Forming/identifying the community 2. Participation during delivery 3. Handover of the homes 4. Lang-term ownership/management/stewardship Please provide a summary of the ways in which the proposed community led housing strategy achieves social value	20%		
	4	Project Management	Please set out how the project will be managed, the stakeholders and consultants involved and your project programme, showing credible timescales for key stages of planning, construction and completion.	25%	_	
	5	Financial Appraisal	Please provide an lopen book' viability assessment/appraisal, including the key cost and value assumptions. This should include a residual land value for the site (this will not be assessed as a financial offer but any residual value will be expected to be paid to Be First as part of the land transaction). Set out your approach to funding the scheme, including indicative sources of finance.	15%		

Above: draft disposal criteria summary, April 2024







Reflections

Reflecting on the CLH-Accelerator process, there were notable successes which we have set out against the project objectives below.

Ensure that community-led housing meets LBBD's social, economic and political objectives

Conversations with LBBD and Be First established a clear understanding of their corporate objectives for community-led housing in the borough that went on to inform the proposed site disposal process. For example, the decision not to dictate what form of community-led housing model bidders should work to, in order to maximise the opportunity for an open call within the borough and respond to the LBBD's tagline: 'no one left behind'.

Increasing awareness of community-led housing amongst LBBD residents

Early community outreach made contact with local community groups who subsequently came to the public community workshop, such as members of BD Giving and Thames Life. At the public community event we presented what community-led housing could mean and look like in the context of LBBD's corporate objectives. We heard from a wide range of voices to learn about what LBBD residents would want to see from community-led housing in their borough.

Accelerate the time taken for groups to be in a position to bid for sites

Engagement findings highlighted specific key areas where CLH could make the most positive contribution to groups in LBBD. For example, conversations with both LBBD / Be First stakeholders and local residents identified a need for affordable homes for younger people so they could move out. This need could be supported by a CLH model such as a Community Land Trust where homes are sold at discount market sale and protected in perpetuity. Knowing where to focus needs, types and tenures will deliver more social value and more homes more quickly.

Use the support and insight of a focus group of private sector specialists who are experienced in delivering small-scale development

Given that funding for community-led housing is not as prevalent as it once was, this accelerator programme strategically chose to focus on the private sector for support and insight. For this CLH-Accelerator, this informed a decision to focus on a private sector-led delivery mechanism due to LBBD / Be First's limited in-house delivery resources.

Support LBBD in aligning with the Mayor's position in the London Housing Strategy to 'support small builders, housing associations and community-led organisations to access publicly-owned small sites'

This CLH-Accelerator project in LBBD can be seen as a pilot that has tested a method for speeding up the process of facilitating community-led housing. Through this project, we have increased awareness of CLH within the local community, identified LBBD's corporate objectives and areas of housing need that could be supported by CLH, and gained valuable insight from the private sector as to how the process of bidding and delivery can be de-risked.

These learnings provide a knowledge base that will guide and propel LBBD's final stages of releasing their four sites for community-led housing. We have also identified a number of 'lessons learnt' that will refine the template process that could be adopted in other local authorities.







Summary of Lessons Learnt

Process

Timing

Ideally start the process as early as possible so it can be useful in legitimising and mandating an idea. The project will provide reassurance to Council stakeholders by building a research evidence base they can refer to.

Early research

- Carry out thorough research on borough specific housing need / housing market context before embarking on the body of the project.
- Conversations with local residents may need to happen at a slower pace factor this possibility in to the project timeline.

Workshops / Engagement

- Important to do community-led housing 'myth-busting' early on to give all participants the opportunity to learn, whether they had pre-existing knowledge or not.
- Critique how we 'found' or reached the community and private sector how could we expand the reach further beyond who we already know. Early outreach / networking could help establish new contact links.
- Establish a marketing strategy for engagement events and start early allow for lots of time to reach people and encourage their attendance.
- Plan for constrained LPA time and resource. Set up meetings with ample notice and a one-liner that summarises what you will be looking for from participants.
- More than one round of workshops would have been beneficial to develop a 'you told us X so we did Y' narrative. You may want to factor this into the initial project plan.
- Re-frame developer partner input as 'private sector soft-market testing' to better reflect their input as an opportunity to gain insight from delivery experts

Decision making

 Allow sufficient time to turn feedback into an output and consider using a decision-making co-design tool to focus discussion.

Cost / structure

Project Team

- Regular project team meetings were essential to keep project moving at pace
- Project team provide reassurance to stakeholders through strategic oversight of project objectives

Information gathering / sharing

- Agree format / method for gathering, storing and sharing data
- Use a format that can be easily picked up and understood e.g. if a change in personnel that means someone comes to the project afresh

Cost

- Include allowance for venue hire and potential printing costs
- Realistic resource plan prior to starting work
- · Realistic funding plan prior to starting work







Appendix







LBBD and Be First Stakeholder Workshop 1 Record

21.02.2024

Workshop Record

Exercise 1

What are your priorities / concerns around housing need?

Some themes to consider:

- · Housing need / housing provision gaps
- Meeting the needs of particular community groups
- · How to make this a project that planners will support

Exercise 1: housing need

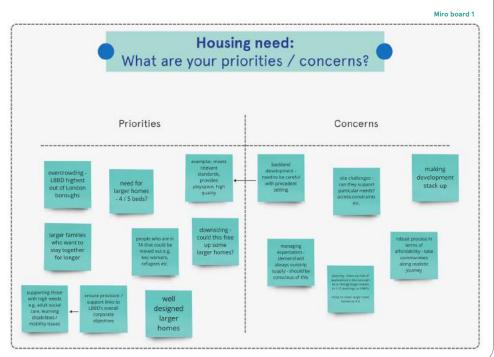
+ Exercise:
Priorities / concerns around
housing need

Notes

 Needs to be able to work with small-scale specialist developers i.e. temporary accommodation (TA) not suitable for this project

Some themes to consider

- Housing need / housing provision gaps
- + Meeting the needs of particular community groups
- + How to make this a project that planners will support



Summary of participant responses:

Following the workshop we have grouped and summarised participant responses using the information that was gathered on Miro post-its and our understanding of what we were being told. The result is summary responses as set out below.

Housing Need

Priorities

- · Overcrowding / larger families who want to stay together for longer
- People who are in Temporary Accommodation (TA) that could move out e.g. key workers, refugees
- · Younger people who can't afford to move out

Concerns

- Can site challenges support particular needs e.g. access constraints
- · Need to take communities on a realistic journey







Exercise 2

What are your priorities / concerns around wider benefits?

Some themes to consider:

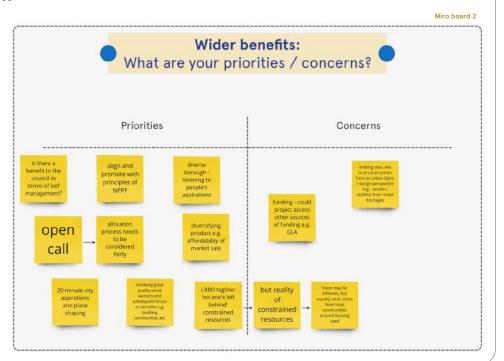
- · Benefits to existing communities
- · Affordable homes for local people
- · Participation and engagement with existing communities
- · Wider opportunities e.g. mentoring, training, wider employment benefits
- Helping to achieve LBBD strategic objectives

Exercise 2: wider benefits

+ Exercise:
Priorities / concerns around
wider benefits

Some themes to consider

- + Benefits to existing communities
- + Affordable homes for local people
- + Participation and engagement with existing communities
- + Wider opportunities e.g. mentoring, training, wider employment benefits
- + Helping to achieving LBBD strategic objectives



Summary of participant responses:

Wider benefits

Priorities

- · Open call fair allocation
- Reflect diversity of the borough: LBBD tagline = `no-one's left behind'
- 20-minute city aspirations

Concerns

- Accessing funding
- Constrained LBBD resources
- · Different, but equally valid views on housing need from local communities







Exercise 3

What are your priorities / concerns around affordability and delivery?

Some themes to consider:

- · Affordability models
- Ownership types
- · Buildability and delivery

Exercise 3: affordability and delivery + Exercise: Priorities / concerns around affordability and delivery Some themes to consider + Affordability models + Ownership types + Buildability and delivery + Delivery Priorities Concerns Concerns Priorities Concerns Concern

Summary of participant responses:

Affordability / delivery

Priorities

- · Don't sell unrealistic dreams to communities
- Meet policy requirements
- · Affordability for residents
- · Affordability for LBBD

Concerns

- · Getting materials to tricky sites
- · Impact of housing market condition: cost of materials, land values
- · Realistic future management e.g. landscaping



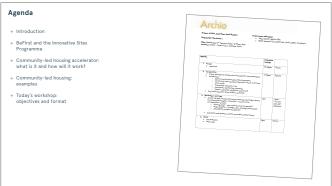




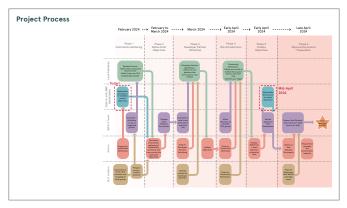
Workshop Record Appendix

Presentation

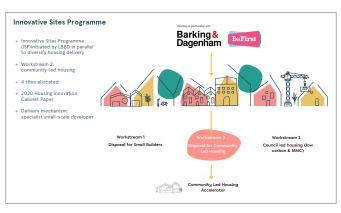


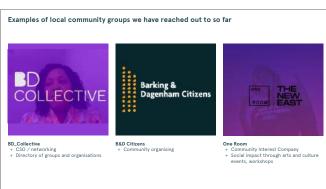


















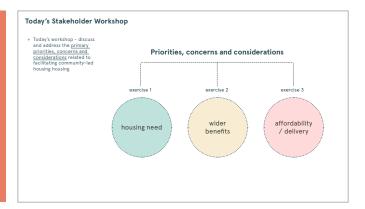


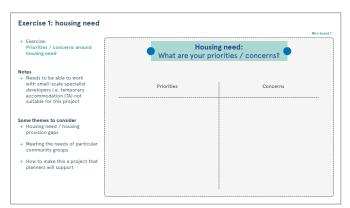
Workshop Record Appendix (continued)

Presentation

Today's workshop objective:

provide a platform to: discuss and address the primary priorities, concerns and considerations related to facilitating community-led housing









Thank you!

Next steps:







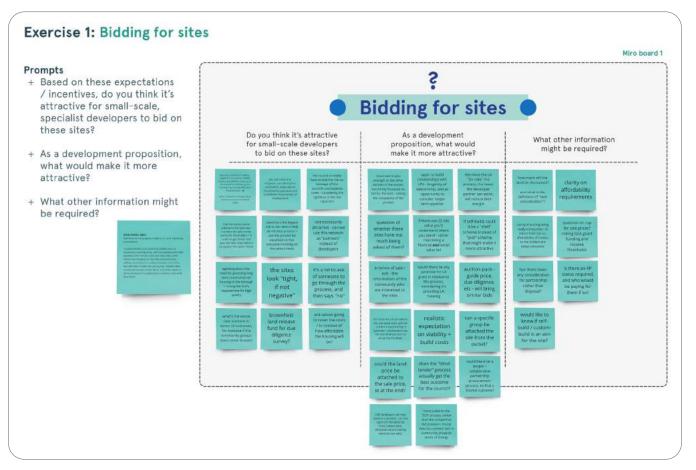
Private Sector Workshop Record

13.03.2024

Exercise 1

Bidding for sites

- Do you think it's attractive for small-scale developers to bid on these sites?
- As a development proposition, what would make it more attractive?
- · What other information might be required?



Summary of participant responses:

Following the workshop we have grouped and summarised participant responses using the information that was gathered on Miro post-its and our understanding of what we were being told. The result is summary responses as set out below.

Bidding for sites

Viability and risk

- These are very challenging sites with low borough land values
- Testing viability and carrying out detailed due diligence on sites before they are uploaded to the SSSB portal would help de-risk the projects and make more attractive to bid

Site release route and procurement

 Could there be a deeper / collaborative `partnership' route with LBBD to find a shared outcome, rather than disposal? Less risk for developers but still opportunity to be involved in interesting process







Exercise 1

Delivery

- What factors would support delivering these developments in partnership with prospective residents?
- What other information might be required to facilitate a collaborative process?
- In terms of delivery, what other information might need to be considered?

Exercise 2: Delivery Prompts Ś + What factors would support delivering these developments Delivery in partnership with prospective residents? What would support delivering What other information might In terms of delivery, what + What other information might these developments in partnership be required to facilitate other information might be required to facilitate a with prospective residents? collaborative process? need to be considered? collaborative process? + In terms of delivery, what other information might need to be considered?

Summary of participant responses:

Delivery

Community benefits

- Important to understand and work with not just prospective residents, but existing communities around these sites
- What would happen if existing communities didn't support the idea, making new community groups reluctant to proceed?

Collaborative process

- Require clarity on expectation for participatory approach. Could either be
 a 'delivery mechanism' formed between all experts need (i.e. communities,
 developer, consultants) or the homes are 'marketed' to a local area on
 particular needs assessment?
- · Given the site constraints, how detailed can a 'co-design' process be?



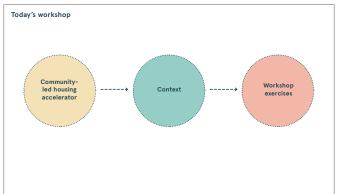




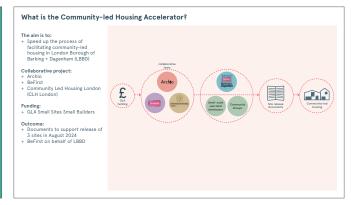
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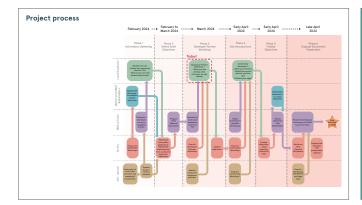
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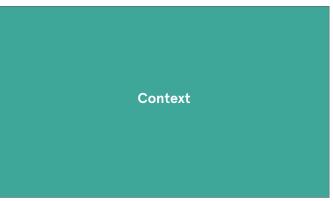




Community-led Housing Accelerator









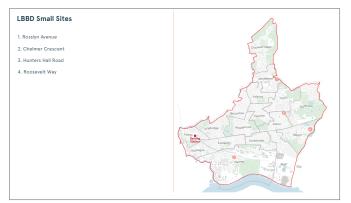




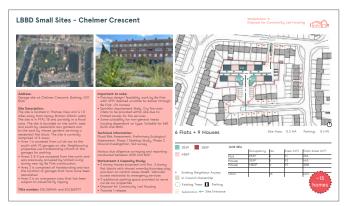




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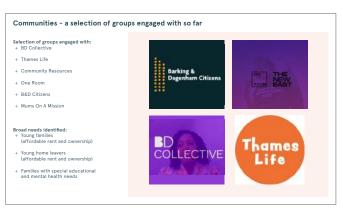


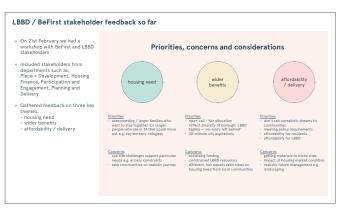














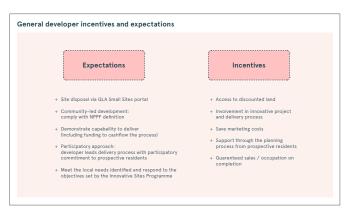


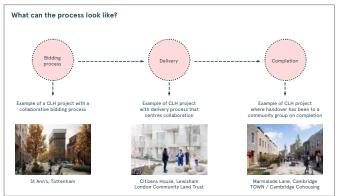


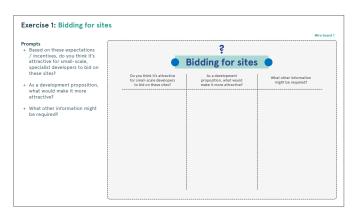
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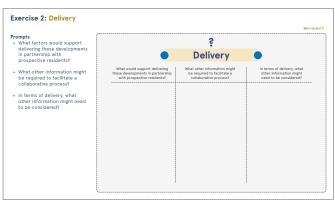


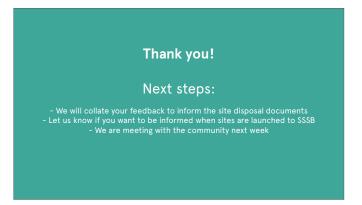


















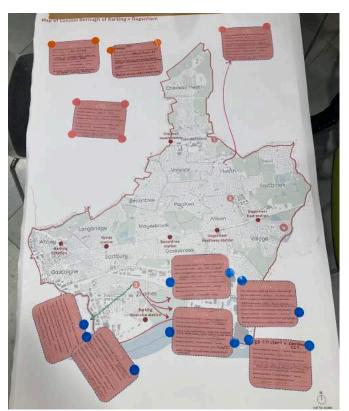
Public Community Workshop Record

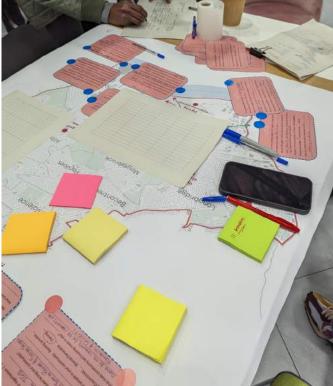
19.03.2024

Activity 1

Mapping

- · What are the biggest housing issues facing your community?
- · What does community-led housing mean to you?





Summary of participant responses:

Following the workshop we have grouped and summarised participant responses using the information that was gathered on information cards and our understanding of what we were being told. The result is summary responses as set out below.

What are the biggest housing issues facing your community?

- · Affordability: Lack of affordable housing
- · Tenure: Security of tenure, negligent freeholders, excessive service charges
- · Building safety
- · Lack of social infrastructure: health, leisure, community space, youth space

What does community-led housing mean to you?

- · Putting communities at the centre of design and decision making
- · Genuine ownership, management and maintenance of homes
- · Security: affordable and safe housing with appropriate facilities
- · Combining housing with arts, culture and social infrastructure





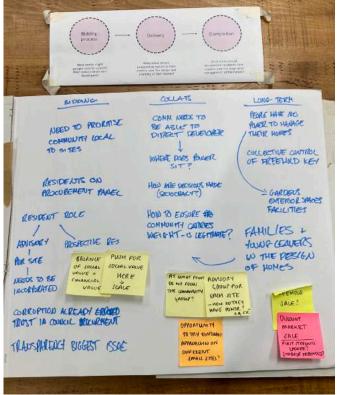


Activity 2

Your priorities for community-led housing in LBBD

- · What needs might people have to support their collaboration with developers?
- What areas should prospective residents have control over the design and planning of their homes?
- What areas should prospective residents have control over the long-term management of the homes?





Summary of participant responses:

Bidding

- Involve in residents involved in procurement e.g. on panel or advisory group for each site (e.g. Community Interest Company
- · Community voice should be represented in process: genuine co-design
- Prioritise community local to sites
- Opportunity for communities to gain knowledge and set up CLH groups

Delivery and Collaboration

- How can process ensure that community carries legitimate weight?
- · How are decisions made? Clarity over community's role
- Is there opportunity to test different approaches on different small sites to see what models might work best?
- · Discount market sale might help people with first step onto ladder

Long-term

- · Collective control: people have power to manage their homes
- · Transparent governance between developer and community



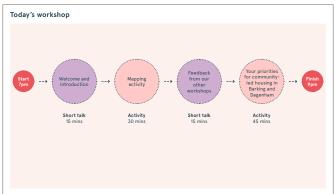




Workshop Record Appendix

Presentation



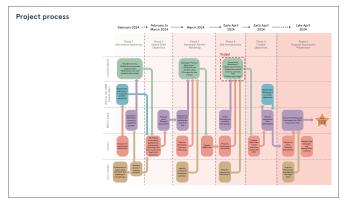


Introduction to the project and programme









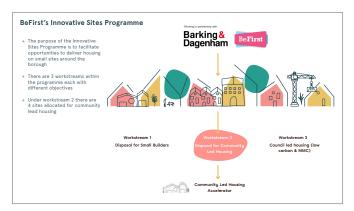




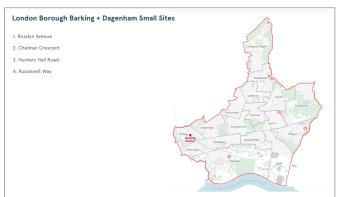




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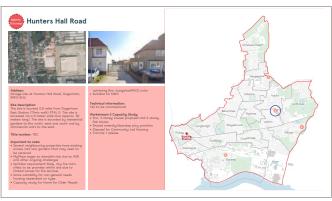














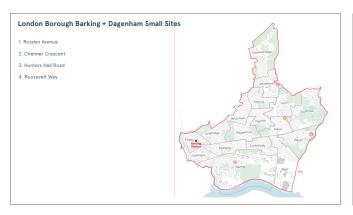
Mapping Activity

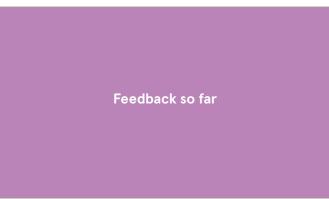


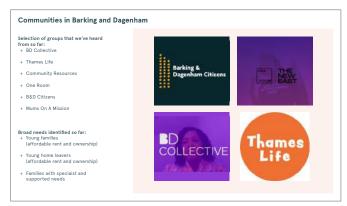


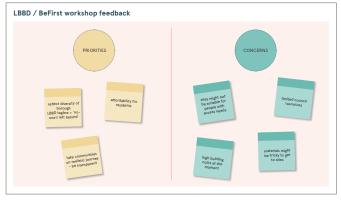


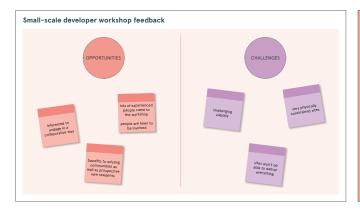
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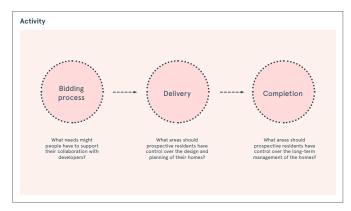


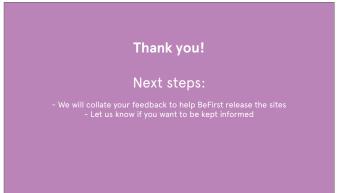






Activity:
your priorities for community-led housing in
Barking and Dagenham









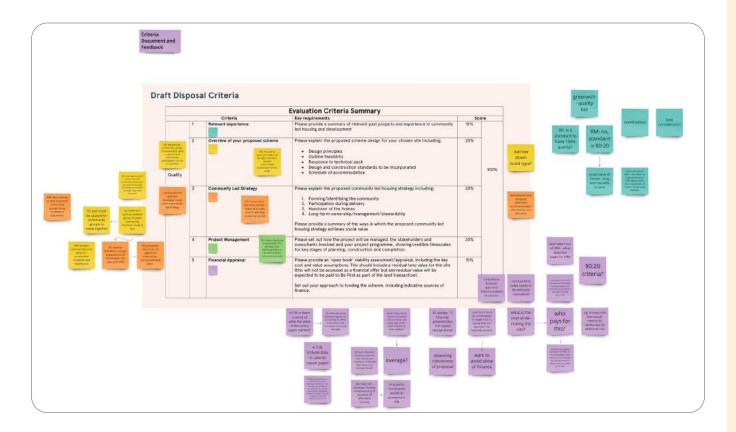


LBBD and Be First Stakeholder Workshop 2 Record

30.04.2024

Exercise

What are your thoughts on the proposed draft disposal critera?



Summary of participant responses:

Following the workshop we have grouped and summarised participant responses using the information that was gathered on Miro post-its and our understanding of what we were being told. The result is summary responses as set out below.

Overview of your proposed scheme / community-led strategy

Considerations

- How does it work if relationship with the community is set up post-bid and this changes the principles of the initial bid on which they were awarded?
- Don't necessitate communities involvement at this stage in the bid process
 protect their time early on and leave open for community groups to come together
- Manage expectations of community clearly set out agency for community within the bid proposals
- · Social value <u>has</u> to be scored make it really clear in the wording
- Narrow down expectation around build / construction type
- Bidders to demonstrate how proposal addresses community need affordability and allocation







Project management / financial appraisal

Considerations

- Make clear there is an expectation for pre-app helps to de-risk issues for community groups
- Include a planning note reminder that only policy compliance will be accepted within bid
- What is the cost of de-risking the site and who pays for this? If it was the HRA, then would need to be reimbursed for additional cost. If DHLUC capital funding can support this then would take this cost away from the HRA.
- Is it standard to have 100% quality assessment? No, but given low land values in LBBD, it is considered here to avoid skew of a financial offer that sees award to highest financial offer alone rather than robustness of community-led housing proposal / social value benefits
- Could bid criteria be reformatted to suggest 85:15 split quality:financial appraisal?
- Include data of open market land values in cabinet report paper evidence base for disposal criteria
- Don't just use 'red book' evaluation data in cabinet report. Private sector will look at it in terms of site value plus delivery etc.
 For both cabinet report and bidders use realistic construction cost figures.
 'Looking at the market now, this is what we think the residual land value is...'
- What happens if the bidder was to make a high profit? Introduce an overage clause within the heads of terms that caps any profit with returns to LBBD



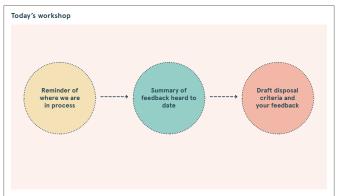


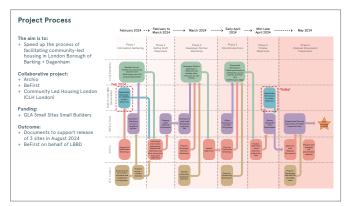


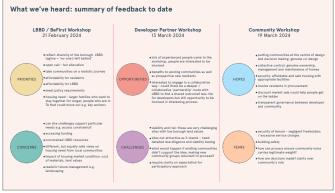
Workshop Record Appendix

Presentation









			Evaluation Criteria Summary		
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Thank you!

Next steps:

Be First preparing draft disposal documents





