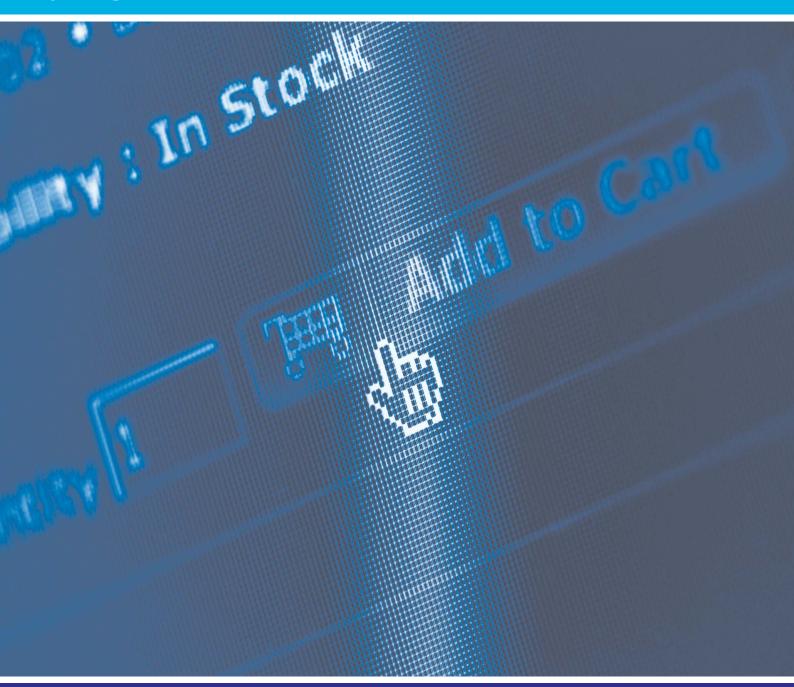
GLAINTELLIGENCE UNIT

London's digital economy

By Margarethe Theseira



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Foreword

London is well-placed to become the Digital Capital of Europe, and is already one of the world's leading digital knowledge economies.

upporting London's preeminent position are its complementary strengths in finance and business Services, and London's role as the creative capital and global media centre. This provides many opportunities for the cross-pollination of ideas and innovation bolstered by London's world-class universities, highly-skilled workforce attracted by the city's energy and culture, and a competitive business environment.

New digital technologies are accelerating user-led innovation, and transforming core elements of London's industry, media and public services. In the City, for example, digital technologies are vital to the billions of transactions carried out each day by the stock exchange and financial institutions. Digital technologies will continue to play a key part in unlocking the imagination and creativity that will help secure London's highly-skilled jobs of tomorrow.

The health and success of the digital sector is key to the strength of London's future economy. But if London is to continue to lead in innovative industries of the future, it is critical that our businesses have access to competitive digital communications infrastructure, with a supporting immigration policy to ensure the free flow of talent, and a legal and regulatory framework that supports innovation and creativity in a digital age.

It is important that the public sector plays its role too. Here in City Hall we have created the London Datastore to ensure previously unavailable public data (from the GLA, functional bodies and London Boroughs) is available online for everyone to use free of charge. We are working with the London Boroughs to ensure greater WIFI connectivity to take pressure off the 3G network, including trialing WIFI on the London Underground and enabling Londoners to access public services online.

Kulveer Ranger

Mayor's Director of Digital London

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London is home to over 23,000 ICT and software companies. According to the Experian Business Strategies Regional Planning Service, the Gross Value Added of communications companies in London was £7.9 billion in 2010.1

igital employment is a London specialism. London has just shy of a quarter (24 per cent) of all GB employee jobs in Computer and related activities and 22 per cent of all GB Telecommunications employee jobs . No export data exists for London but GLA Economics have estimated that London computer and information services exported £1.7 billion of the £7.04 billion exported from the UK as a whole in 2009.2

The World Bank ranks the UK 11th in terms of ICT expenditure as a percentage of GDP in 2009 with a marked upturn in expenditure between 2008 and 2009. The World Bank also provides data on ICT service exports³ which show that in 2009 the UK was the third largest exporter of ICT services after Ireland and the USA.

Over the financial year 2010-11, the UK attracted one third of Foreign Direct Investments in Europe within the software sector, 129 of the 392 projects, of these 70 were located in London.⁴ Private investment and venture capitalists invested £453 million in 60 Technology Companies in London during 2010 making it the most attractive region in the UK for private investment.5

The e-intensity index derived by Boston Consulting Group which measures enablement, expenditure and engagement, has London as the best performing UK region in 2010 - with a score of 156 compared to a UK average of 128.6

Access to the internet has transformed how households spend their leisure time with many taking advantage of social networking, web browsing and watching online TV. The Internet has enabled people to do their shopping from the comfort of their own home and helped them to compare products and services available even if some people do end up going to the retail outlets to actually do the purchasing. Applications on mobile devices have met a variety of needs for example, online mapping helps people to locate cash points and they can stay in touch using Skype and Facebook. Indeed a whole new industry has been created developing and selling applications for mobile phones.

London is leading the way with the best provision of Internet services. All London househoulds have access to a DSL-enabled BT exchange and 74 per cent of households have access to Virgin Media broadband compared with 49 per cent in the UK. However, it is important for government service provision to keep in mind that Internet access in the home is not yet ubiquitous. Twenty-eight per cent of London households do not have access to the Internet at home compared with 23 per cent of households in the UK. London appears to be leading on the use of mobile phones for accessing the internet. Forty per cent of London adults have accessed the internet this way compared with 32 per cent within the UK.

There are three main sections of this report - the first outlining business use of ICTs comparing these internationally and showing trends over time. The second section looks at domestic use of ICTs exploring issues around internet access and the use of the internet by households and individuals. The third provides an overview of the quality of broadband services in London and plans for future deployment of the required infrastructure by British Telecom and Virgin.

In 2010, London was home to approximately 331,540 enterprises. Of these, 25,795 were classified as being in computer programming, consultancy and related activies and Information Service activites.⁷ This can be further split into those enterprises located in Inner London, 17,045 and Outer London, 13,750.

International comparisons

To compare cities internationally Dun and Bradstreet data was accessed which shows there are 23,740 ICT and software companies in London far more than in other European cities.8

Table 1: Number of software companies in European cities

City	Number of companies
London	23,740
Paris	15,510
Milan	9,154
Madrid	8,387
Stockholm	6,827
Amsterdam	6,824
Brussels	6,255
Berlin	6,027
Munich	5,435
Budapest	5,039
Barcelona	4,031
Dublin	3,706
Frankfurt	2,181
Birmingham	1,788
Dusseldorf	1,657
Geneva	1,192

Source: Dun & Bradstreet (Sic 737); fDi Intelligence, from the Financial Times Ltd (2011)

The Economist Intelligence Unit prepares a benchmarking report on digital economy rankings based on the following weighting system:

Table 2: Weighting system for digital economy rankings

EIU category	Weighting
Connectivity and technology infrastructure	20%
Business environment	15%
Social and cultural environment	15%
Legal environment	10%
Government policy and vision	15%
Consumer and business adoption	25%

In 2010, the Economist Intelligence Unit ranks the United Kingdom as 14th internationally, one place lower than the ranking in 2009.

Table 3: Digital economy rankings of countries (2010)

2010 rank	2009 rank	Country	2010 score (out of 10)
1	2	Sweden	8.49
2	1	Denmark	8.41
3	5	United States	8.41
4	10	Finland	8.36
5	3	Netherlands	8.36
6	4	Norway	8.24
7	8	Hong Kong	8.22
8	7	Singapore	8.22
9	6	Australia	8.21
10	11	New Zealand	8.07
11	9	Canada	8.05
12	16	Taiwan	7.99
13	19	South Korea	7.94
14	13	United Kingdom	7.89
15	14	Austria	7.88
16	22	Japan	7.85
17	18	Ireland	7.82
18	17	Germany	7.8
19	12	Switzerland	7.72
20	15	France	7.67

Source: Digital economy rankings 2010, Beyond e-readiness, A report from the Economist Intelligence Unit

ICT expenditure as a percentage of GDP

The World Bank provides figures on ICT expenditure as a percentage of country GDP.9 As a form of investment it would be expected that higher expenditure on ICT will result in greater economic growth in the long run. Many developing countries will be spending larger sums on ICT as they invest in the infrastructure to enable them to catch up with developed countries. It can be seen that the UK is ranked in 11th place in terms of ICT expenditure as a percentage of GDP in 2009 with a marked upturn in expenditure between 2008 and 2009.

Table 4: World Bank information showing the top 20 countries in terms of ICT expenditure as a percentage of GDP ranked by investment in 2009

Country Name	Rank 2009	2003	2004	2005	2006	2007	2008	2009
Morocco	1	5.33	6.66	7.51	7.44	10.00	12.45	13.54
Malaysia	2	12.83	13.42	12.06	12.22	11.09	9.73	11.47
Senegal	3	6.53	7.68	9.01	10.42	10.61	10.75	10.66
South Africa	4	7.91	7.89	9.33	9.67	9.36	10.10	9.45
Bangladesh	5	1.93	2.41	4.07	5.86	8.04	9.04	9.35
Honduras	6	5.13	5.89	6.35	7.17	7.62	8.17	8.87
Hungary	7	9.99	10.27	10.43	10.76	9.77	8.90	8.34
Korea, Rep.	8	8.97	9.48	9.21	9.41	9.20	9.05	7.95
Czech Republic	9	8.16	8.27	8.32	8.40	8.24	7.58	7.91
Ukraine	10	6.76	7.89	8.15	8.08	6.78	5.94	7.05
United Kingdom	11	6.28	6.24	6.12	6.05	6.04	6.36	7.04
Jordan	12	10.20	10.56	10.10	8.98	8.31	7.28	7.04
United States	13	7.51	7.39	7.28	7.25	7.20	7.22	6.96
Slovak Republic	14	4.80	4.62	5.44	5.87	6.08	6.19	6.93
Japan	15	6.71	6.60	6.69	7.00	6.88	6.72	6.89
Saudi Arabia	16	5.10	5.02	4.81	4.92	5.42	5.11	6.81
Canada	17	6.95	6.92	6.66	6.48	6.60	6.61	6.72
Philippines	18	5.03	6.01	5.34	5.39	5.87	6.10	6.72
Singapore	19	10.10	9.70	9.22	8.37	7.11	6.67	6.69
Thailand	20	5.81	6.19	6.11	6.16	6.07	6.20	6.65
World		6.50	6.46	6.44	6.42	6.16	5.98	6.02

Source: World Information Technology and Services Alliance, Digital Planet: The Global Information Economy, and Global Insight, Inc.

ICT service exports

The World Bank also provides data on ICT service exports¹⁰ which show that in 2009 the UK was the third largest exporter of ICT services after Ireland and the USA.

35 30 Service exports (\$bn) 20 15 10 5 0 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 Year

Figure 1: ICT service exports Balance of Payments in current US\$

Source: International Monetary Fund, Balance of Payments Statistics Yearbook and data files.

United States

Foreign Direct Investment

The software sector counted for 10 per cent of market share of FDI creating 5,900 jobs in the sector. Software creation, development and maintenance were the second highest sector for investment in Europe, accounting for 10 per cent of all European FDI projects and 4 per cent of FDI jobs.

- United Kingdom

Table 5: Foreign Direct Investment in Europe by sector

Ireland

Rank	Sector		% change 2009-2010	% share of total	Jobs created*
1	Business Services	561	25	15	11065
2	Software	379	15	10	5982
3	Machinery and equipment	267	14	7	7756
4	Automotive	258	106	7	33090
5	Electronics	182	6	5	9706
6	Financial intermediation	178	10	5	3957
7	Other transport services	175	29	5	3148
8	Chemicals	154	1	4	4237
9	Food	144	-11	4	5116
10	Electrical	139	9	4	4642
	Other	1320	N/A	33	48638
	Total	3757		100	137337

Source: Ernst and Young European Investment Monitor 2011

http://www.eyeim.com/pdf/11EDA220_europe_attractiveness_2011_web_resolution.pdf

^{*}Job creation for projects for which the information is available.

The top 10 European countries for Foreign Direct Investment

In 2010 the United Kingdom remained the most attractive destination for FDI into Europe. In the UK, job creation from FDI grew by 6 per cent between 2009 and 2010. In terms of projects, the UK attracted an additional 7 per cent (approx. 728 projects) on 2009 as a result of FDI.

Table 6: Top 10 European countries for Foreign Direct Investment

Rank	Country		% change 2009-2010	% share of total .	Jobs created*
1	United Kingdom	728	7	19	21209
2	France	562	6	15	14922
3	Germany	560	34	15	12044
4	Russia	201	18	5	8058
5	Spain	169	-2	4	7723
6	Belgium	159	9	4	4010
7	Poland	143	40	4	12366
8	Netherlands	115	6	3	958
9	Ireland	114	36	3	5785
10	Italy	103	3	3	627
	Other	903	N/A	25	49635
	Total	3757	14	100	137337

Source: Ernst and Young European Investment Monitor 2011

The Ernst and Young European Investment Monitor recorded 129 projects of FDI in software to the UK during the financial year 2010/11. Of these 70 were into the London region.¹¹

London attracted the highest number of digital related FDI projects of all European cities during the financial year 2010/11 with 90 compared to the nearest competitor of Paris which attracted 27.

Table 7: Foreign Direct Investment into Europe by City and selected sectors

City	Computers	Electrical	Electronics	Software		Total Digital FDI projects		% of FDI that is digital
London	1	5	9	70	5	90	295	31
Paris		3	5	19		27	109	25
Madrid	1	1	1	12	3	18	65	28
Dusseldorf		5	2	4		11	54	20
Moscow	1	2	4	4	3	14	52	27
Dublin	1			8	1	10	51	20

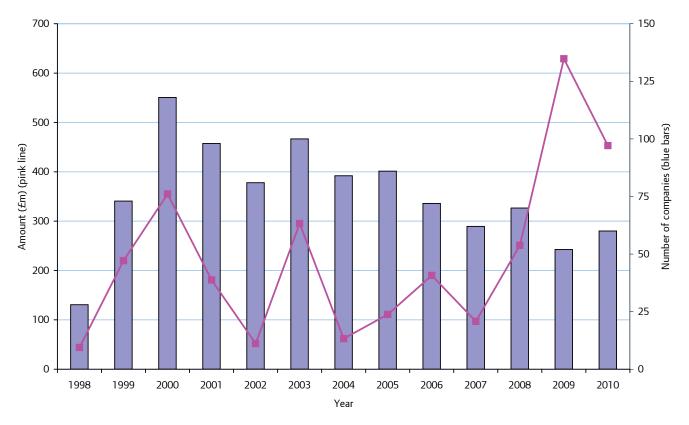
Source: Ernst and Young European Investment Monitor, data downloaded 12 Oct 2011

^{*}Job creation for projects for which the information is available.

Private equity and venture funding into technology companies in London

Private equity and venture capital firms invested a total of £3,469 million in London in 2010, 42 per cent of total investment in the UK. Of this £453 million was in 60 Technology Companies (comprising software and computer services and technology hardware and equipment) in London.

Figure 2: Private equity and venture capitalist investment in technology companies in London 1998 to 2010



2009 and 2010 Source: http://admin.bvca.co.uk/library/documents/RIA_2010.pdf 2008 Source: http://admin.bvca.co.uk/library/documents/report_on_investment_activity_08.pdf 1998 to 2007 Source: http://admin.bvca.co.uk/library/documents/Report_Investment_Acty_2007.pdf

Computer and related activities are a London specialism. London has 24 per cent of GB employee jobs in this sub sector providing an index of specialisation of 1.67. Telecommunications are another London specialism having 22 per cent of GB employee jobs in this sub sector and an index of specialisation of 1.51.12

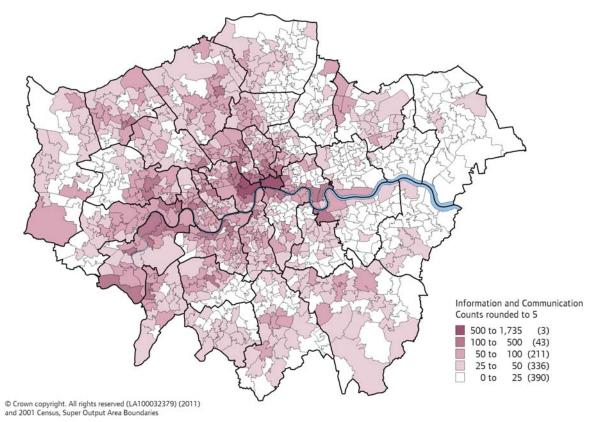
No export data exists for London but GLA Economics have estimated that London computer and information services exported £1.7 billion in 2009.

According to the Experian Business Strategies Regional Planning Service, the Gross Value Added of communications companies in London was £7.9 billion in 2010.13

ICT company locations in London

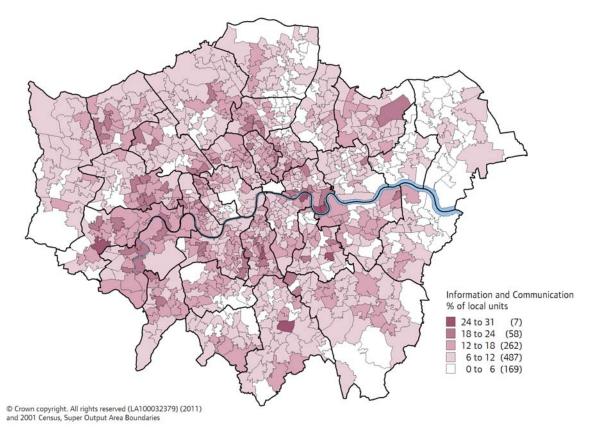
ICT companies are spread throughout London with large numbers of companies located in the City, West End and Canary Wharf.

Figure 3: Number of ICT companies per Medium Super Output Area using 2010 Inter departmental Business Register Data (IDBR)



As London businesses tend to be concentrated it is helpful to also consider the density of ICT companies as a proportion of all companies within a location as shown in Figure 4.

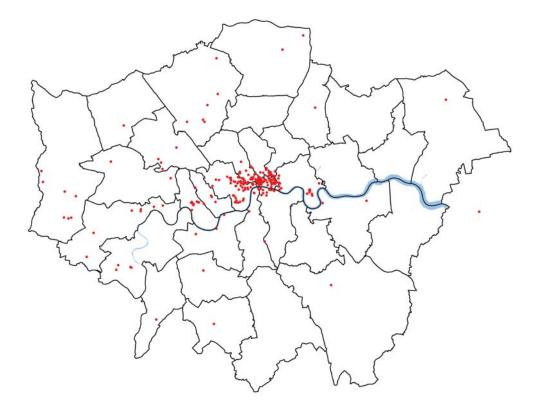
Figure 4: Density of ICT companies per Medium Super Output Area using 2010 Interdepartmental Business Register (IDBR) data



Location of top ICT companies in London

Using the Bureau Van Dijk Orbis database it is possible to locate ICT companies in London that have a minimum turn over of £50 million and employ at least 100 employees. These companies are shown in Figure 5.

Figure 5: Location of top ICT companies in London



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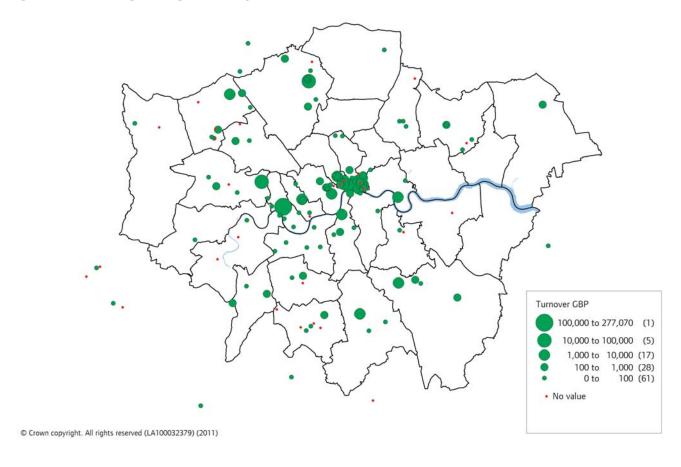
Source: Bureau Van Dijk, 14/2/2011, selected companies coded as in table below with a minimum turnover of £50 million and at least 100 employees

Table 8: Selected companies with a minimum turnover of £50 million and at least 100 employees

ICT - BG: 11 - 11-Wired Telecoms, 12 - 12-Wireless Telecoms, 13 -13-Satellite Telecoms, 14 - 14-Other Telecoms, 15 - 15-Computer Programming, 16 - 16-Computer Consultancy, 17 - 17-Computer Facilities Management, 18 - 18-Other ICT activities, 19 - 19-Data Processing & Hosting, 20 - 20-Web Portals, 21 - 21-Other Info Services, 22 - 22-Manf. of Electronic Components, 23 - 23-Manf. of Circuit Boards, 24 - 24-Manf. of Computers & Equipment, 25 -25-Manf. of Comms Equipment, 26 - 26-Manf. of Consumer Electronics, 27 - 27-Manf of Fibre Optic Cables, 28 - 28-Manf of other Elec & Electronic wires and cables, 29 - 29-Manf of wiring devices

It is similarly possible to present the locations of the fastest growing ICT companies in London based on turn over for the past three years.

Figure 6: Fastest growing ICT companies in London



Source: Bureau Van Dijk, 14/2/2011

Business presence on the internet

It is increasingly common for UK companies to have a presence on the internet. In 2010 78.7 per cent of UK businesses had a website. Larger companies were more likely to have a presence on the web.

Table 9: Businesses with a website, by size of business, 2006 to 2010

Employment size		10-49	50 - 249	250 - 999	1000+	All sizebands
Per cent						
Website, own or third party	2006	65.3	89.0	95.9	97.7	69.6
	2007	65.8	89.3	94.4	97.6	70.0
	2008†	70.6	91.3	95.2	97.9	74.5
	2009	72.0	91.9	96.9	98.4	75.7
	2010	75.5	92.5	96.0	98.8	78.7
Coverage: UK non-financial sector businesses with 10 or mo	re emplo	yment				
† - estimates since 2008 have been revised						

Source: ONS Ecommerce and ICT Activity 2010

Sales by businesses using ICTs

The value of e-commerce sales by non-financial businesses in the UK was £385.4 billion in 2010, a decrease from £394.1 billion in 2009. This figure represented 16.9 per cent of the value of all sales by UK non-financial businesses up from 16.1 per cent in 2009. Wholesale had the highest value of e-commerce sales at £155.8 billion followed by Manufacturing at £114.5 billion. The sector with the lowest value of ecommerce sales was Construction at £4.3 billion.14

450 400 350 300 250 200 150 100 50 0 2008 2009 2010 Year ■ Manufacturing ■ Utilities Construction ■ Wholesale ■ Retail ■ Transport & storage ■ Accommodation & food services ■ Information & communication ■ Other services

Figure 7: Business sales over ICTs by SIC 2007 categories from 2008 to 2010

Source: E-commerce and ICT Bulletin 2010, Office for National Statistics

The proportion of businesses selling over websites increased from 14 per cent in 2009 to 15.3 per cent in 2010. Businesses using ICTs other than a website for sales increased from 6.5 per cent in 2009 to 7 per cent in 2009. Virtually all companies who reported website sales had UK based clients, 42 per cent of companies with website sales also had customers in Europe and a third sold to customers from the rest of the world.

Table 10: Businesses using ICTs for sales by SIC 2007 categories from 2008 to 2010

		Sales over a website	Sales over ICTs other than a website	Total e-commerce sales
£bn				
	+			
Manufacturing	2008†	5.5	122.3	127.8
	2009 2010	5.7 3.8	120.6 110.3	126.4
	2010	3.8	110.3	114.1
Utilities	2008†	5.1	5.1	10.3
	2009	7.0	6.6	13.6
	2010	6.8	7.9	14.7
Construction	2008†	0.4	2.2	2.6
Construction	2009	0.9	3.1	4.0
	2010	0.3	4.0	4.3
Wholesale	2008†	24.5	76.4	100.9
	2009	42.1	114.4	156.5
	2010	37.5	118.3	155.8
Retail	2008†	12.3	2.0	14.3
	2009	11.6	2.3	14.0
	2010	12.8	3.1	15.9
Transport & storage	2008†	13.7	20.8	34.5
ge	2009	11.9	27.4	39.3
	2010	9.4	25.7	35.1
Accommodation & food services	2008†	3.3	0.5	3.8
	2009	4.4	0.9	5.3
	2010	4.2	0.7	4.9
Information & communication	2008†	11.0	6.4	17.3
	2009	10.5	9.8	20.2
	2010	10.3	11.1	21.4
Other services	2008†	8.7	3.8	12.5
other services	2009	8.7	6.1	14.9
	2010	10.8	8.4	19.3
Total	2008†	84.6	239.4	224.6
Total	2008	102.8	239.4	324.0 394.1
	2010	95.9	289.5	385.4
Coverage: UK non-financial sector bus	inesses with 10	O or more employment		
† - estimates since 2008 have been re	vised			
Source: E-commerce and ICT Bulletin 2				

Source: E-commerce and ICT Bulletin 2010, Office for National Statistics

Purchasing by businesses using ICTs

Business procurement practices have changed over recent years. In 2009, 51.6 per cent of businesses placed orders with suppliers over computer networks, an increase from 33.5 per cent in 2008. However, in 2010 there was a slight drop to 50.1 per cent. As company size increases so does their likelihood of purchasing using ICTs.

Table 11: Businesses with ICT purchases by size of business 2005 - 2009

Employment size		10 - 49	50 - 249	250 - 999	1000+	All sizebands
Per cent						
Purchased over the Internet	2006	52.9	69.0	74.2	79.2	55.9
	2007	42.4	59.5	56.9	75.4	45.4
Purchased over ICTs other than the Internet	2006	15.5	28.1	38.4	57.5	18.1
	2007	14.9	26.2	37.5	58.8	17.4
Purchased over ICTs	2008†	30.8	43.5	53.1	66.8	33.5
	2009	49.4	60.0	66.1	76.6	51.6
	2010	47.0	61.6	72.9	84.3	50.1
Coverage: UK non-financial sector businesses wit	h 10 or more	employment				
† - estimates since 2008 have been revised						
2006 to 2007 estimates for businesses with purcl	nases over IC	Ts include tran	sactions ove	r manually typ	ed email	

Source: E-commerce and ICT 2010, Office for National Statistics

Half of all companies purchase over ICTS but there is a marked difference in this practice between sectors. The most common are companies in information and communications where, in 2010, 70.3 per cent bought in this manner, followed by other services (57 per cent) and retail (56.6 per cent).

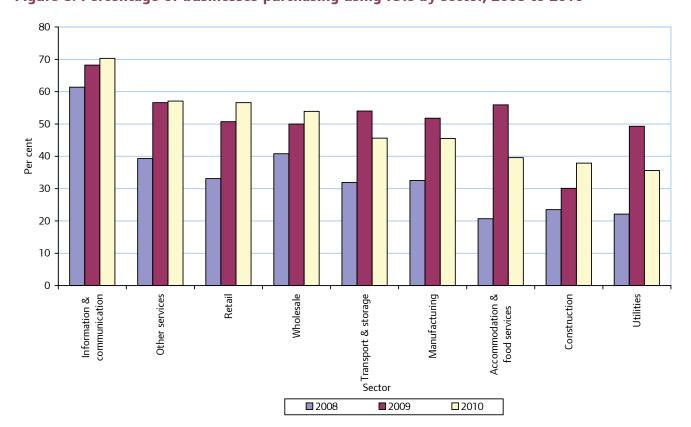


Figure 8: Percentage of businesses purchasing using ICTs by sector, 2008 to 2010

Source: E-commerce and ICT 2010, Office for National Statistics

Interaction with public authorities

The percentage of businesses that used the internet to interact with public authorities in 2010 was 86.5 per cent, a large increase from 66.4 per cent in 2009. The main reason for using the internet to interact with public authorities was to return completed forms at 85 per cent of all businesses. Of the returning forms to public authorities the most common reason use was for VAT returns.¹⁵

Table 12: Businesses internet interaction with public authorities 2006 to 2010

Employment size		10 - 49	50 - 249	250 - 999	1000+	All sizebands
Per cent						
Used Internet to interact with	2006	47.5	68.8	68.8	77.1	51.2
public authorities	2007	56.6	76.3	79.8	82.1	60.1
	2008†	61.1	83.8	85.4	86.5	65.3
	2009	62.3	84.9	87.2	89.8	66.4
	2010	84.8	94.5	94.9	93.9	86.5
Purpose of Internet interaction w	ith public author	ities:				
to obtain information	2006	45.6	68.2	66.9	75.7	49.5
	2007	53.5	71.5	75.1	81.1	56.7
	2008†	57.2	80.2	81.3	84.7	61.4
	2009	58.9	80.7	83.2	88.2	62.9
	2010	78.3	90.0	92.1	91.9	80.5
to obtain forms	2006	42.7	66.8	66.3	73.6	46.9
	2007	49.1	71.4	72.0	78.6	53
	2008†	53.4	77.4	74.9	82.1	57.7
	2009	54.0	77.1	80.6	85.7	58.3
	2010	75.9	88.9	89.7	90.6	78.3
to return completed forms	2006	33.8	58.9	57.7	64.9	38.2
·	2007	44.4	64.6	68.6	71.8	48.0
	2008†	50.0	76.6	74.0	76.9	54.7
	2009	49.7	75.3	78.5	82	54.4
	2010	83.2	93.6	93.8	91.9	85.0
Returning forms to public author	ities for:					
details of N I contributions	2010	52.5	67.8	70.6	70.1	55.3
corporation tax returns	2010	31.6	35.3	38.1	36.3	32.3
VAT returns	2010	82.4	92.1	91.3	88.5	84.1
customs/excise returns	2010	33.6	48.1	48.6	48.8	36.2
Coverage: UK non-financial secto	or businesses wit	h 10 or more em	ployment			
† - estimates since 2008 have be	een revised					

Source: E-commerce and ICT 2010, Office for National Statistics

The most common reason for why businesses do not interact with public authorities over the internet vary according to size of company. For smaller companies (those with between 10 and 49 employees) the complexity or time required for online submissions were the most commonly stated reason whilst companies of over 250 employees stated that electronic procedures still required the exchange of paper mail or personal visits.

Table 13: Business reasons for reduced internet interaction with public authorities over the internet, by size of business, 2010

Employment size	10-49	50 - 249	250 - 999	1000+	All sizebands
Per cent					
Concerns related to data confidentiality and security	5.8	3.5	5.0	8.0	5.5
Electronic procedures too complicated and/or too time consuming	13.6	7.3	8.8	8.1	12.5
Electronic procedures still require exchange of paper mail or personal visits	11.8	11.5	15.3	14.9	11.9
Lack of awareness of availability of electronic procedures	11.1	8.3	11.5	9.8	10.7
Coverage: UK non-financial sector businesses with 10 or more employment					

Source: E-commerce and ICT 2010, Office for National Statistics

E-Intensity index 2010

The Boston Consulting Group devised an e-Intensity index to measure the depth and reach of the internet in commerce and society of 28 OECD nations in which the UK was ranked 5th overall with a score of 128. The leading country on the index was Denmark with a score of 140 and bottom of the index was Greece with a score of 54. The index looked at three measures of internet activity:

Enablement: how well built is the infrastructure and how available is access? (50 per cent of index)

Expenditure: how much money are consumers and businesses spending online on e-commerce and online advertising? (25 per cent of index)

Engagement: how actively are businesses, governments and consumers embracing the internet? (25 per cent of index)

On this index the UK was ranked 14th out of 28 OECD countries on the enablement sub-index with slow broadband speeds lowering the UK score but low average monthly access costs at £14 per month make it relatively cheap. As the UK has the highest per capita spending online it was ranked first in the expenditure sub-index. For the engagement sub-index the UK was ranked 12th. Directgov, the UK e-government portal, has 10 million registered users and covers around 75 per cent of key government services. In 2009, about 60 per cent of residents used at least one online government service but only about 40 per cent of UK businesses routinely interact with the government online.¹⁶

The Boston Consulting Group also created a regional breakdown of their e-intensity index which showed London as the leading region, with a score of 156 followed by the South East (score of 138) and the East of England (score of 131).

Figure 9: Regional breakdown of e-intensity index



Note: The index is scaled so that the United Kingdom's average matches its international e-Intensity index score of 128. Source: Carl Kalapesi, Sarah Willersdorf, Paul Zwillenberg, The Boston Consulting Group, October 2010, The Connected Kingdom: How the Internet is Transforming the UK Economy commissioned by Google



London is home to 7,900,500 people with the largest population density of the UK regions at an average of 5,000 people per square kilometer.17 London's population is skewed towards a younger population with a median age of 34 compared to the overall UK median of 39. The city is home to a larger proportion of social class ABC1s at 63 per cent compared to a national average of 54 per cent.The city is also far more ethnically mixed than elsewhere in the UK. In 2001, 28.9 per cent of London residents identified themselves as non-white compared to 9 per cent in England, 2 per cent in Scotland and Wales and less than 1 per cent in Northern Ireland.18

Access to broadband

Within the UK, nearly three quarters of households have broadband access. This is higher than household access in the USA where 68.7 per cent of householders had access to broadband.¹⁹ In Q1 2011, 74 per cent of households in the UK had broadband access. 68 per cent of London households had a broadband connection.20

80 70 60 % of households 40 30 20

Figure 10: Trends in broadband take up 2005 - 2010 for UK and London

Source: Ofcom research Q1, 2010

2005

2006

One hundred per cent of London households have access to a DSL-enabled BT exchange (same as the UK percentage) and 74 per cent have access to Virgin Media broadband (compared to 49 per cent in the UK).²¹

Year ■ UK ■ London

2009

2010

2011

2008

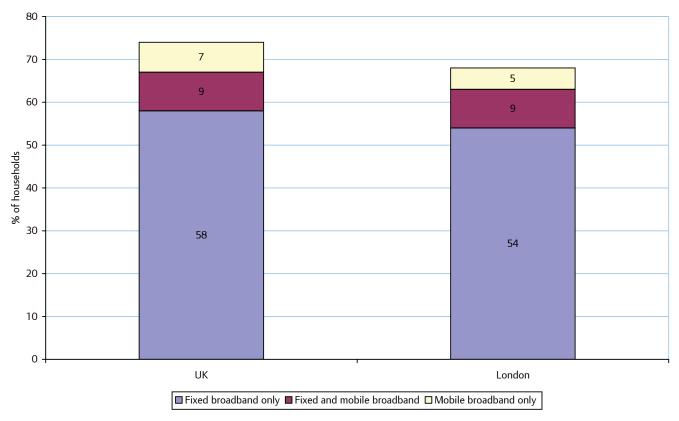
Internet take up

10

0

According to Ofcome research London households are less likely than households in the UK to access the internet by broadband or mobile access alone.²²

Figure 11: Methods used by households to connect to the internet at home

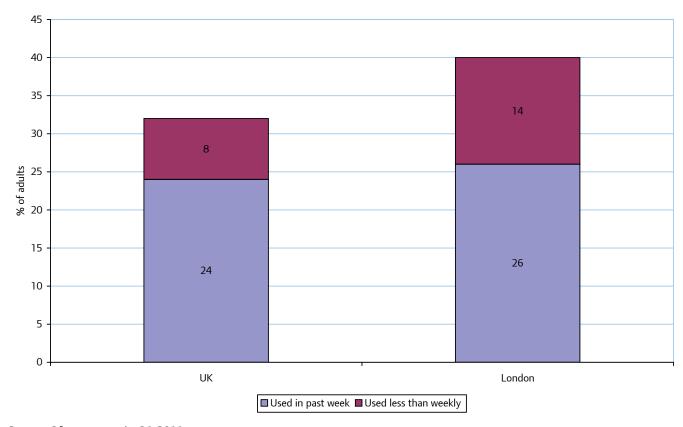


Source: Ofcom research, Q1 2010

Access to mobile broadband

Forty per cent of London adults have used a mobile phone to access the internet compared to 32 per cent within the UK.²³

Figure 12: Propotion of adults who have used a mobile phone to access the internet



Source: Ofcom research, Q1 2011

Households without access to the internet

Twenty-eight per cent of London households do not have access to the internet at home compared to 23 per cent of households in the UK.24

At a national level, reasons given for not having the internet at home are listed in Table 14. Some householders suggested that specific barriers were preventing them from investing in a household Internet connection; for example 19 per cent indicated that equipment costs were too high, while 21 per cent stated that lack of skills prevented them from getting the Internet. However, half of those without a household Internet connection said they didn't have one because they "don't need the Internet".

Table 14: Reasons for not having Internet at home, 2010 and 2011

	2010	2011
Per cent		
Have access to the Internet elsewhere	8	8
Don t need Internet	39	50
Don t want Internet	20	n/a
Equipment costs too high	18	19
Access costs too high	15	13
Lack of skills	21	21
Privacy or security concerns	4	5
Physical disability	2	3
None of the above, but other	14	18
Base: GB households with no Internet access		

Source: ONS, Internet Access - Households and Individuals, 2011

Internet activites

The top uses of the internet from GB adults are finding information about goods and services, using services related to travel and accommodation and social networking. Activities vary by age with those under 44 years much more likely to use social networking whilst those aged over 45 years are more likely to use services related to travel and accommodation.

Figure 13: Use of online applications among British adults in the last 3 months

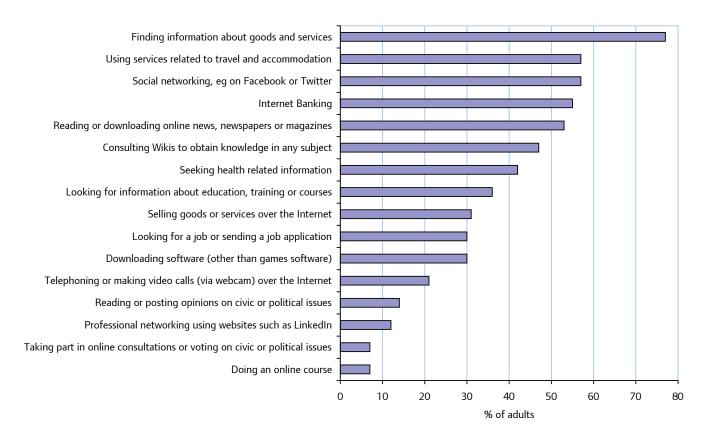


Table 15: Internet activites by age group and sex, 2011

	16-24	25-34	35-44	45-54	55-64	65+	Men	Women	All
Per cent									
Finding information about goods and services	63	77	80	83	85	78	78	77	77
Social networking, eg on Facebook or Twitter	91	76	58	42	30	18	54	60	57
Using services related to travel and accommodation	45	58	58	63	63	55	58	56	57
Internet Banking	49	72	63	51	50	31	58	52	55
Reading or downloading online news, newspapers or magazines	48	65	57	50	46	41	57	47	53
Consulting Wikis to obtain knowledge in any subject	59	52	51	43	39	26	51	43	47
Seeking health related information	30	51	50	38	42	39	38	46	42
Looking for information about education, training or courses	58	46	36	32	19	11	34	39	36
Selling goods or services over the Internet	28	45	35	31	21	16	35	27	31
Downloading software (other than games software)	38	38	32	23	21	16	39	20	30
Looking for a job or sending a job application	49	42	31	24	14	2	31	29	30
Telephoning or making video calls (via webcam) over the Internet	22	28	21	16	18	17	23	19	21
Reading or posting opinions on civic or political issues	16	19	16	9	15	8	18	11	14
Professional networking using websites such as LinkedIn	8	18	17	14	9	3	16	9	12
Doing an online course	9	9	6	9	3	3	6	7	7
Taking part in online consultations or voting on civic or political issues	5	8	9	7	9	6	7	7	7
Base: GB adults who accessed the Internet in the last three months									
Dark grey shaded areas are top three internet activites by age or sex.									

Source: Source: ONS Household and Individual Access to the Internet, 2011

2G mobile phone coverage

One hundred per cent of London postcode districts had a minimum of one service operator giving 2G mobile phone coverage and 96 per cent had four or more operators offering 2G mobile phone coverage compared to the UK average of 92 per cent and 71 per cent respectively. Areas with poor coverage included the Scottish Highlands and Islands, parts of north Devon, and areas with low population density or poor coverage as a result of topographies that limit the range of cellular masts.²⁵

3G mobile phone coverage

Again 100 per cent of London postcode districts had a minimum of one service operator giving 3G mobile phone coverage and 95 per cent had four or more operators offering this service. This compared to the UK average of 87 per cent of postcode districts having one or more operators and 39 per cent having a choice of four or more operators. Across the UK 3G network, roll-out has been concentrated in urban areas to enable the networks to meet the population coverage obligations outlined in the 3G spectrum licences. The result of this is that there are still areas with a low population density where 3G services are not available.²⁶

Gaming take up

The take-up of the three leading games consoles (PS3, Wii and Xbox 360) in London (37 per cent) was below the UK average (44 per cent). The take up of Nintendo Wii was roughly the same.²⁷

Service provision

Service bundling

Convergent devices and technologies allow consumers to access multiple content types over a variety of networks. Many operators seek to exploit this by expanding into adjacent markets and offering 'bundles' of communications services; for instance, a mobile operator may offer a bundle of mobile phone, mobile data and fixed broadband services. This can benefit both operator and consumer. For the operator it can increase average revenue per user and increase customer loyalty. For consumers some bundles can offer considerable savings over the separate purchase of services, with the added convenience of receiving a single bill for all services.

Households in London are most likely to take bundles of communications services. Almost half (48 per cent) of adults in England took communications service bundles in Q1 2009, an increase of seven percentage points in the past year. In London 59 per cent of adults took communications service bundles in Q1, 2009, an increase of 25 percentage points in the last year.²⁸

Voice over internet protocol

Thirteen per cent of adults in England in 2009 said that someone in their household had made voice calls over the internet (VoIP). For London take up of VOIP was higher at 19 per cent.²⁹

The Broadband Quality
Survey 2010³⁰ shows that
UK broadband services
enable users to
"comfortably enjoy" the
latest web applications
but still lag some way
behind the best in the
world, such as those in
South Korea, Hong Kong
and Japan.

he survey found that the UK had improved 23 per cent in a single year. It added that in 2010 there was a 39 per cent improvement in download speeds from 2009 and a 17 per cent rise in upload speeds.

The survey placed the UK in a category of "Broadband Penetration leaders", with three-quarters of UK households already having broadband access. However, the study also found that Britain was not one of the 14 countries that is already prepared for the "applications of tomorrow", and added that many developing economies are leap-frogging established countries. For example, Latvia, Bulgaria and Portugal are already achieving the necessary 11mbps download and 5mps upload speeds. The worldwide average is currently 5.9mbps for download and 1.7mbps for upload; the UK compares favourably with a 6.4mbps download speed. Ofcom have since reported (May 2011) that average download speeds in the UK are 6.8mbps

Overall the study, showed that global broadband quality has improved by 50 per cent in three years, and that South Korea has set a new benchmark for the world's broadband standards by achieving 100 per cent penetration.

Table 16: Broadband Quality Study 2010, top 20 leaders with scores and progress from 2008-2010

Ranking 2010	Country	Leadership 2010	Leadership 2009	Leadership 2008
1	Korea	157	128	107
2	Hong Kong	118	104	98
3	Japan	116	98	95
4	Iceland	115	103	85
5	Switzerland	111	102	91
5	Luxembourg	111	101	84
5	Singapore	111	105	96
6	Malta	108	92	67
7	Netherlands	107	101	93
8	United Arab Emirates	106	88	68
8	Qatar	106	106	80
9	Sweden	104	96	83
10	Denmark	103	94	87
11	Norway	102	95	85
12	Bahrain	100	91	73
13	Ireland	97	86	75
13	Finland	97	83	77
14	Israel	96	N/A	N/A
15	Latvia	94	71	58
15	France	93	87	79
15	Canada	93	87	81
15	United States	93	84	74
16	Slovenia	93	87	77
17	Belgium	91	82	73
18	United Kingdom	88	82	76
18	Germany	88	77	70
18	Estonia	87	77	67
19	Cyprus	83	69	55
20	Taiwan	82	82	74

Source: Broadband Quality Survey 2010

London's Digital Economy

Where sample sizes are sufficiently large, the survey also included details at the City level. London scores 30 on the broadband quality score, the same as Glasgow and one point higher than Birmingham. This compares with the winning city of Seoul which has an overall score of 73.

Table 17: Broadband Quality Study 2010, City Level data for top performing cities

			_		
Country	City	Download	Upload	Latency	Broadband Quality Score
South Korea	Seoul	29.891	14.846	139	73
Japan	Osaka	20.929	11.302	63	59
Japan	Tokyo	20.878	10.729	52	58
Germany	Hamburg	20.647	3.156	34	53
Bulgaria	Sofia	14.779	7.653	52	48
Germany	Koln	16.65	2.463	46	46
Sweden	Stockholm	14.722	5.769	73	46
Netherlands	Rotterdam	15.156	1.636	38	44
Finland	Helsinki	15.343	1.57	105	43
Denmark	Copenhagen	11.44	5.784	43	42
France	Paris	13.359	2.669	43	42
Portugal	Lisbon	12.453	1.424	48	40
Portugal	Porto	12.369	1.353	41	40
France	Lyon	11.462	1.447	56	38
Netherlands	Amsterdam	11.364	1.609	44	38
US	New York	10.119	2.757	47	38
Belgium	Antwerp	10.516	961	51	37
Czech Republic	Prague	9.588	2.625	38	37
France	Marseille	10.804	1.565	65	37
Belgium	Brussels	9.753	1.226	44	36
Austria	Vienna	9.284	1.389	84	35
Germany	Berlin	9.122	1.193	65	35
Norway	Oslo	8.718	2.673	69	35
Switzerland	Zurich	9.243	1.153	42	35
Canada	Vancouver	8.393	945	90	33
Germany	Munich	8.023	1.223	90	33
France	Toulouse	7.272	1.068	104	32
Germany	Frankfurt	7.338	1.186	106	32
Canada	Montreal	6.291	914	51	31
UK	Glasgow	5.836	535	68	30
UK	London	5.812	589	76	30
UK	Birmingham	5.377	575	64	29
Australia	Melbourne	5.123	539	76	29
UK	Manchester	5.376	588	54	29

Source: Broadband Quality Survey 2010

Looking to the future

According to Ofcom, the average residential fixed broadband customer is using 17GB of data per month. This figure ranges from 10GB to 40GB between operators. Data from the London Internet Exchange shows that traffic over its network routers, which interconnect the UK's Internet Service Providers (ISPs), has increased seven fold in the past five years. While future demand for capacity is uncertain, if demand continues to increase at current rates ISPs will need to make further investment in their networks.

Virgin Media, BT and others are already investing in new technologies to increase the capacity of broadband access networks; BT plans to introduce technology in 2012 that will deliver up to 80Mbit/s over copper lines and 300Mbit/s over fibre, Virgin has demonstrated 1Gbit/s speeds on its cable network. In mobile, Ofcom plans to auction radio spectrum in 2012 that will enable the deployment of 'Long Term Evolution' (LTE) next-generation wireless technologies which will help meet growing capacity demands.

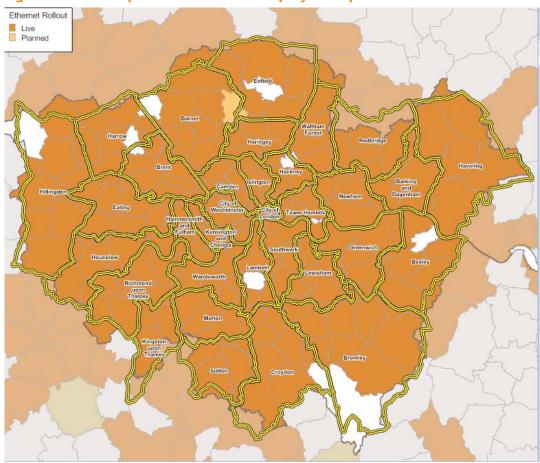
In addition to the upgrades to access networks, increases in network traffic will also drive the need to upgrade backhaul capacity, the data circuits that connect mobile base stations and local telephone exchanges to the core networks. Ofcom has recently published a Call for Inputs as the first stage of their Business Market Connectivity Review, which will review the competitive conditions in the market for leased lines used in backhaul circuits.

Mobile broadband data volumes are now significant, at an average of 240MB/month for each 3G connection. However, the data suggests that consumers continue to rely on fixed networks for the bulk of their data consumption and a number of operators are turning to fixed networks to off-load traffic from mobile devices on to fixed networks using Wi-Fi and similar technologies.³¹

The Government recently announced in their Autumn statement that they will be creating a new £100 million urban broadband fund that will create up to 10 "super-connected cities" across the UK with 80 -100 megabits per second superfast broadband. London, Belfast, Cardiff and Edinburgh and up to six further cities will receive support from the fund over the next three years.³²

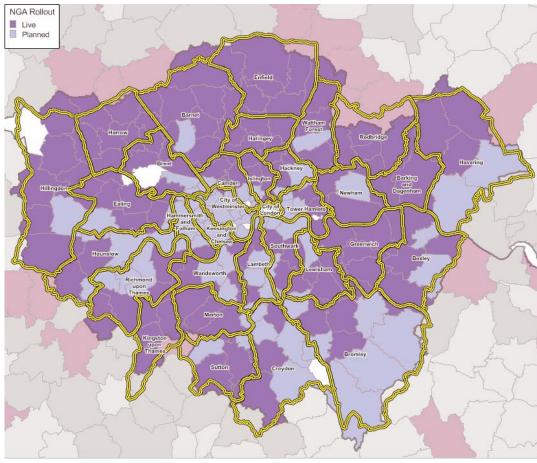
According to British Telecom the roll out of super-fast broadband (up to 110 Mbit/s) is under development with the coverage of 2.6 million premises in London expected by March 2012. It requires a fibre connection directly to the premises or at least to a street cabinet. BT provides the first for new development areas if the developer informs them at an early stage. For large business services BT provides an ethernet connection (up to 10 Gbit/s). The following maps show BT's existing and planned (until March 2012) super-fast and ethernet deployment. Areas where currently no super-fast broadband is planned include areas in north-east Hillingdon, Brent and south Croydon as well as the City of London and other business centres. These areas mainly cater for large businesses through the provision of ethernet connections but less well for the relatively few residential customers and SMEs. In terms of ethernet deployment the majority of London can be connected. The 'white' areas, where connections are technically possible but potentially more expensive to provide, include individual areas within the north of London as well as areas in Bexley, Lambeth, south Bromley and south Croydon.

Figure 14: BT's superfast broadband deployment plans for London



Source: British Telecom

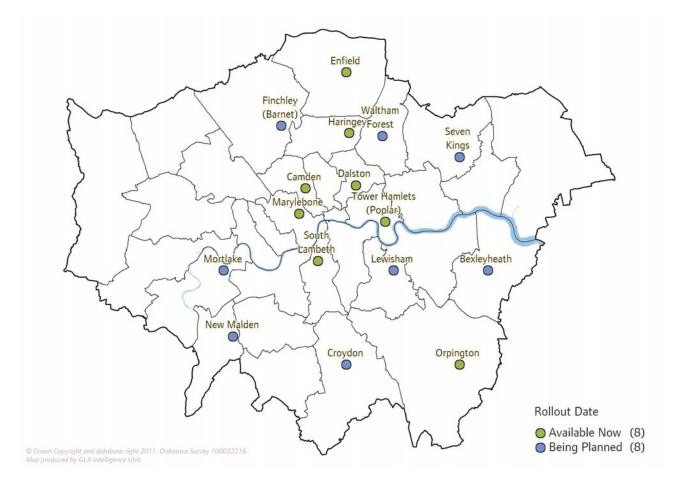
Figure 15: BT's Ethernet deployment plans



Source: British Telecom

Virgin media are rolling out their 100mb broadband service across their fibre optic network. Their schedule for service delivery in London can be seen in Figure 16.

Figure 16: Virgin's 100mb broadband deployment



Endnotes

- 1 Experian Business Strategies Regional Planning Service forecast for London in 2006 prices, Oct 2011 release.
- 2 Table 1.2 and Figure 1.4 from GLA Economics, Economic Evidence Base, May 2010.
- 3 The World Bank definition of Information and communication technology service exports includes computer and communications services (telecommunications and postal and courier services) and information services (computer data and news-related service transactions).
- 4 Ersnt and Young European Investment Monitor for software sector investments during financial year 2010/11.
- 5 BVCA Private Equity and Venture Capital Report on Investment Activity 2010.
- 6 Carl Kalapesi, Sarah Willersdorf, Paul Zwillenberg, The Boston Consulting Group, October 2010, The Connected Kingdom: How the Internet is Transforming the UK Economy commissioned by Google.
- 7 ONS, Inter-Departmental Business Register.
- 8 Dun & Bradstreet (Sic 737); fDi Intelligence, from the Financial Times Ltd (2011) downloaded October 2011.
- 9 The World Bank definition of information and communications technology expenditures include computer hardware (computers, storage devices, printers, and other peripherals); computer software (operating systems, programming tools, utilities, applications, and internal software development); computer services (information technology consulting, computer and network systems integration, web hosting, data processing services, and other services); and communications services (voice and data communications services) and wired and wireless communications equipment.
- 10 The World Bank definition of information and communication technology service exports includes computer and communications services (telecommunications and postal and courier services) and information services (computer data and news-related service transactions).
- 11 Ernst and Young European Investment Monitor. Data downloaded 12 Oct 2011.
- 12 Table 1.2 and Figure 1.4 from GLA Economics, Economic Evidence Base, May 2010.
- 13 Experian Business Strategies Regional Planning Service forecast for London in 2006 prices, Oct 2011 release.
- 14 This data excludes financial services.
- 15 Source: E-commerce and ICT 2010, Office for National Statistics.
- 16 For more details see: Carl Kalapesi, Sarah Willersdorf, Paul Zwillenberg, The Boston Consulting Group, October 2010, The Connected Kingdom: How the Internet is Transforming the UK Economy commissioned by Google.
- 17 Source: Greater London Authority 2010 round of SHLAA projections.
- 18 Source: Office for National Statistics.

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- 19 Source: U.S. Census Bureau, Current Population Survey, October 2009.
- 20 Source: Ofcom research Q1, 2011, Base: All adults aged 16+ (n = 3474 UK, 247 London). Note: includes households with a fixed line and/or mobile broadband connections.
- 21 December 2008 data from Virgin media, BT and OFCOM Source: OFCOM communications markets report: English Regions http://stakeholders.ofcom.org.uk/binaries/research/cmr/nrcmreng.pdf
- 22 Source: Ofcom research, Q1 2011, Base: All adults 16+ (n=3474 Uk, 247 London) Which of these methods does your household use to connect to the internet at home?
- 23 Source: Ofcom research, Q1 2011. Base: All adults aged 16+ (n = 3474 UK, 247 London QD28A-B. Which, if any, of the following activities, other than making and receiving calls, do you use your mobile for?/ And, which of these activities have you used your mobile for in the last week?
- 24 Source: Ofcom research, Q1 2011 QE2. Do you or does anyone in your household have access to the internet/ Worldwide Web at HOME (via any device, e.g. PC, mobile phone etc)?
- 25 Source: GSM Association / Europa Technologies; Q1 2009 taken from OFCOM communications markets report: English Regions http://stakeholders.ofcom.org.uk/binaries/research/cmr/nrcmreng.pdf
- 26 Source: Ofcom/ GSM Association / Europa Technologies; Q1 2009 taken from OFCOM communications markets report: English Regions http://stakeholders.ofcom.org.uk/binaries/research/cmr/nrcmreng.pdf
- 27 Source: Ofcom research, Quarter 1 2009 Base: All adults aged 15+ (n = 6090 UK, 3437 England) QB4. Which games console/s do you or does anyone in your household have at the moment? Taken from OFCOM communications markets report: English Regions http://stakeholders.ofcom.org.uk/binaries/research/cmr/nrcmreng.pdf
- 28 Source: OFCOM communications markets report: English Regions http://stakeholders.ofcom.org.uk/binaries/research/cmr/nrcmreng.pdf
- 29 Source: OFCOM communications markets report: English Regions http://stakeholders.ofcom.org.uk/binaries/research/cmr/nrcmreng.pdf
- 30 Third Annual Broadband Quality Survey 2010, conducted for Cisco by the Said Business School and the University of Oviedo Broadband quality was evaluated by scoring the combined download throughput, upload throughput, and latency capabilities of a connection, the key criteria for a connection's ability to handle specific Internet applications, from consumer telepresence to online video and social networking. These criteria are expressed as a single 'Broadband Quality Score' for each country. Using the data from 40 million real-life broadband quality tests conducted in May-June of 2010 on the Internet speed testing site, speedtest.net, the researchers were able to evaluate the broadband quality of 72 countries around the globe.
- 31 OFCOM- Infrastructure report published 1/11/11 see http://stakeholders.ofcom.org.uk/binaries/research/telecoms-research/bbspeeds2011/infrastructure-report.pdf
- 32 See http://www.hm-treasury.gov.uk/as2011_index.htm for a full copy of the Autumn statement.

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Chinese

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Vietnamese

Nếu ban muốn có văn bản tài liệu này bằng ngôn ngữ của mình, hãy liên hệ theo số điện thoại hoặc địa chỉ dưới đây.

Greek

Αν θέλετε να αποκτήσετε αντίγραφο του παρόντος εγγράφου στη δική σας γλώσσα, παρακαλείστε να επικοινωνήσετε τηλεφωνικά στον αριθμό αυτό ή ταχυδρομικά στην παρακάτω διεύθυνση.

Turkish

Bu belgenin kendi dilinizde hazırlanmış bir nüshasını edinmek için, lütfen aşağıdaki telefon numarasını arayınız veya adrese başvurunuz.

Punjabi

ਜੇ ਤੁਹਾਨੂੰ ਇਸ ਦਸਤਾਵੇਜ਼ ਦੀ ਕਾਪੀ ਤੁਹਾਡੀ ਆਪਣੀ ਭਾਸ਼ਾ ਵਿਚ ਚਾਹੀਦੀ ਹੈ, ਤਾਂ ਹੇਠ ਲਿਖੇ ਨੰਬਰ 'ਤੇ ਫ਼ੋਨ ਕਰੋ ਜਾਂ ਹੇਠ ਲਿਖੇ ਪਤੇ 'ਤੇ ਰਾਬਤਾ ਕਰੋ:

Hindi

यदि आप इस दस्तावेज की प्रति अपनी भाषा में चाहते हैं, तो कृपया निम्नलिखित नंबर पर फोन करें अथवा नीचे दिये गये पते पर संपर्क करें

Bengali

আপনি যদি আপনার ভাষায় এই দলিলের প্রতিলিপি (কপি) চান, তা হলে নীচের ফোন নম্বরে বা ঠিকানায় অনুগ্রহ করে যোগাযোগ করুন।

Urdu

اگر آپ اس دستاویز کی نقل اپنی زبان میں چاھتے ھیں، تو براہ کرم نیچے دئے گئے نمبر پر فون کریں یا دیئے گئے پتے پر رابطہ کریں

Arabic

إذا أردت نسخة من هذه الوثيقة بلغتك، يرجى الاتصال برقم الهاتف أو مراسلة العنوان

Gujarati

જો તમને આ દસ્તાવેજની નકલ તમારી ભાષામાં જોઇતી હોય તો, કૃપા કરી આપેલ નંબર ઉપર ફોન કરો અથવા નીચેના સરનામે સંપર્ક સાઘો.

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